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## **Automation, Growth, and Factor Shares in the Era of Population Aging**

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# AUTOMATION, GROWTH, AND FACTOR SHARES IN THE ERA OF POPULATION AGING

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**Abstract:** How does population aging affect economic growth and factor shares in times of increasingly automatable production processes? The present paper addresses this question in a new macroeconomic model of automation where competitive firms perform tasks to produce output. Tasks require labor and machines as inputs. New machines embody superior technological knowledge and substitute for labor in the performance of tasks. The incentive to automate is stronger if wages are higher. Automation is shown to boost the aggregate demand for labor if and only if the incentives to automate are strong enough and to reduce the labor share. These predictions obtain even though automation is labor-augmenting in the reduced-form production function. Population aging due to a higher longevity or a decline in fertility may strengthen or weaken the incentives to automate. Irrespective of its source, population aging is predicted to increase the growth rate of per-capita GDP in the short and in the long run. The short-run effect of higher longevity on the labor share is positive whereas the effect of a declining fertility is negative. In the long run, population aging reduces the labor share.

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**Keywords:** Population Aging, Automation, Factor Shares, Endogenous Technical Change, Endogenous Labor Supply.

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# 1 Introduction

*Automation*, i. e., the use of machines to replace and complement human beings in the performance of tasks, has been a key driver of economic growth since the beginning of the industrial revolution (Landes (1969), Mokyr (1990), Allen (2009)). At least since the early 1960ies, this tendency has become more pronounced as technological advances in areas like robotics, information technology, digital technology, and artificial intelligence substantially widened the scale and scope of automation (Brynjolfsson and McAfee (2014), Ford (2015), Ross (2016), Goldfarb and Tucker (2019)).

For many industrialized countries the period from 1960 to today has also been an era of *population aging* that is predicted to extend further into the 21st century (Lutz, Sanderson, and Scherbov (2008), United Nations (2015)). Since longevity has increased and fertility fallen, older individuals have become a proportionally larger fraction of the total population (Weil (2008)).

The focus of this paper is on the effect of population aging on automation, growth, and factor shares. Unlike existing studies, my analysis shows that the source of aging and the considered time horizon matter for the direction of impact. For instance, an increase in longevity reduces automation in the short and promotes it in the long run. It unequivocally boosts growth in the short and the long run, lifts the labor share in the short and reduces it in the long run. At the same time, a decline in fertility unequivocally increases automation and growth of per-capita *GDP* and reduces the labor share in the short and the long run.

I derive these findings in a novel competitive one-sector endogenous growth model. The design of the production sector is the central conceptual innovation of this paper. Here, I distinguish fixed capital from machines. Automation refers to the substitution of new and better machines for hours worked by labor in the performance of tasks. A higher (expected) wage strengthens the incentive to automate.<sup>2</sup> While automation is labor-saving at the level of individual tasks, it is labor-augmenting in the economy's reduced-form aggregate production function.

The household sector of my model features two-period lived overlapping generations. Individuals face a survival probability when they enter the second period of their lives. Population aging corresponds to an increase in this probability and/or to a decline in fertility. The per-period utility function of individuals is of the generalized log-log type recently proposed by Boppart and Krusell (2020). Hence, the individual supply of hours

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<sup>2</sup>This mechanism mimics a key finding of the so-called induced innovations literature of the 1960s: higher expected wages induce faster labor-saving technical change (see, Hicks (1932), von Weizsäcker (1962), Kennedy (1964), Samuelson (1965), Drandakis and Phelps (1966), or Funk (2002)). The production sector developed in the present paper builds on and extends the one devised in Irmen (2017), Irmen and Tabaković (2017), and Irmen (2020b).

worked is endogenous, falls in the real wage, and declines at a constant rate in response to a constant wage growth (Irmen (2018b)). To the best of my knowledge, the present paper is the first that studies Boppart-Krusell preferences in a fully-fledged endogenous growth model. This is the second conceptual innovation of this paper.

The economy converges to a steady-state path that is consistent with Kaldor's stylized facts (Kaldor (1961)). New machines embody improved technological knowledge that accumulates through periodic automation investments. This is the source of sustained growth. A steady state is feasible since technological knowledge is labor-augmenting in the economy's reduced-form net production function (Irmen (2018a)). In addition, and in line with recent empirical evidence, the amount of hours worked per worker declines at a constant rate (Huberman and Minns (2007), Boppart and Krusell (2020)).

Throughout, my stylized measure of population aging is the increase in the old-age dependency ratio (OADR). Figure 1.1, Figure 1.2, and Table 1.1 show for 27 selected OECD countries over the time span 1960-2017 that the association between population aging and per-capita GDP growth is positive and significant whereas the association with the change in the labor share is negative and insignificant.<sup>3</sup> Table 1.1 also suggests that the order of magnitude of the association between aging and growth is not negligible. Of two otherwise identical countries in 1960 the one for which the increase in the OADR is higher by 10 units is predicted to have a 15% higher level of per-capita GDP in 2017. This raises the question about the role of automation for these trends.

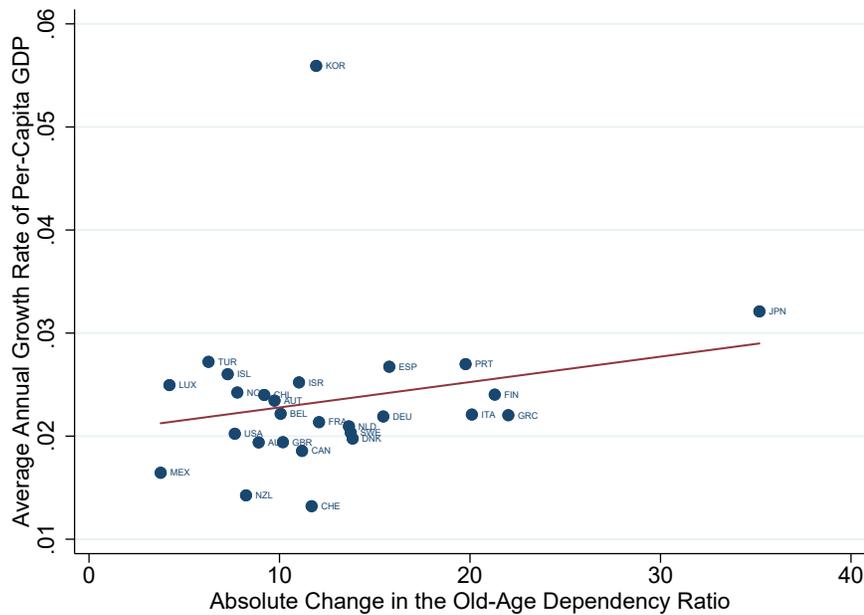
As a first set of results, my analysis uncovers how automation affects the aggregate demand for labor and the labor share. At the level of the individual task automation gives rise to a *rationalization effect* as fewer working hours are needed to perform a given task. The rationalization effect unequivocally reduces the demand for labor. However, automation also lowers the cost per task. Due to this *productivity effect* automating firms increase the set of tasks they perform. This *task expansion effect* boosts the demand for labor. The tension between the rationalization and the task expansion effect determines whether automation increases or reduces the aggregate demand for labor. I find that the rationalization effect dominates the task expansion effect if automation investments per task are small. If these investments are sufficiently large then the aggregate demand for labor with automation is higher than without.

Irrespective of its effect on the aggregate demand for labor, automation reduces the labor share. Without automation the share in the value added that accrues to tasks coincides with the labor share. However, automation investments drive a wedge between these shares thus reducing the labor share. The stronger the incentives to automate the lower

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<sup>3</sup>From the set of 36 OECD countries I select countries that experienced population aging over the time span 1960-2017. I judge this to be the case if the change in the OADR over the considered time interval is at least equal to 1. This eliminates Ireland. Moreover, due to data limitations for the entire time span 1960-2017 in the Penn World Table the Czech Republic, Estonia, Hungary, Latvia, Lithuania, Poland, the Slovak Republic, and Slovenia are not included.

Figure 1.1: Population Aging and the Average Annual Growth Rate of Per-Capita GDP 1960-2017 for 27 Selected OECD Countries.



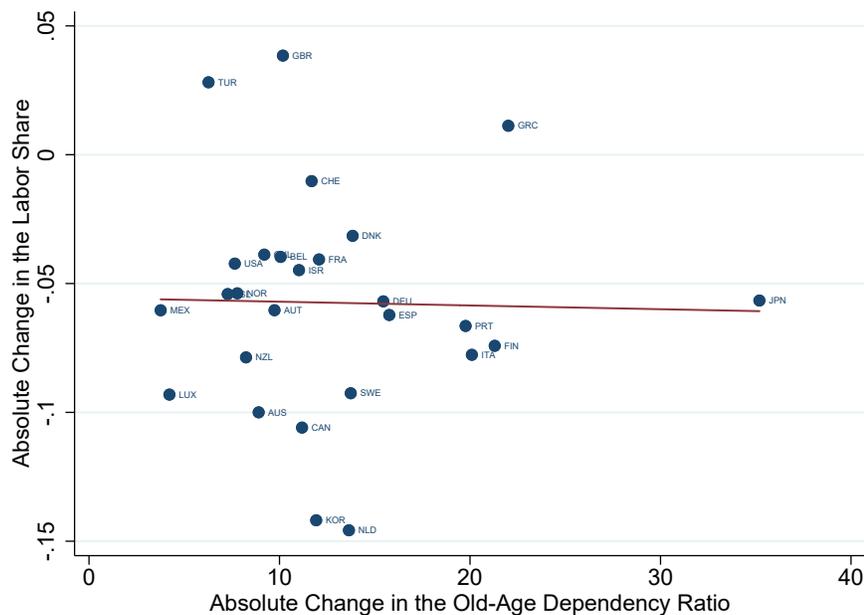
**Note:** Figure 1.1 shows the positive and significant association between population aging and per-capita GDP growth 1960-2017. The data for GDP and population are extracted from the Penn World Table 9.1 (Feenstra, Inklaar, and Timmer (2015)). Data for the OADR are taken from the World Bank (United Nations (2019)). The OADR states the dependent population aged 65 and older per 100 members of the working population between 15 and 64 years of age.

is the labor share. Nevertheless, even if these incentives become very strong the labor share remains bounded away from zero.

The main results of my analysis concern the direction of impact and the mechanics through which population aging affects automation, growth, and factor shares in the short and in the long run. These findings may be sketched as follows.

Young individuals who expect to live longer want to increase their consumption possibilities in old age. Therefore, they expand their supply of working hours and save a larger fraction of their earnings. In the short run, these behavioral adjustments increase the aggregate supply of hours worked and lower the equilibrium wage. As a consequence, the incentive of firms to engage in automation investments falls, and the labor share rises. GDP is affected through two channels. On the one hand, the level of employment, hence, GDP increases. On the other hand, the weakened incentives to automate imply that the productivity of labor in the performance of tasks falls. However, as firms choose the degree of automation optimally, the latter channel has no first-order effect on GDP. Hence, GDP increases in the short run. As the labor supply expands at the intensive margin, per-capita GDP rises, too.

Figure 1.2: Population Aging and the Change in the Labor Share 1960-2017 for 27 Selected OECD Countries.



**Note:** Figure 1.2 shows the negative, yet, insignificant association between population aging and the change in the labor share 1960-2017. The data for the labor share are extracted from the Penn World Table 9.1 (Feenstra, Inklaar, and Timmer (2015)). Data for the OADR are the same as those used in Figure 1.1.

The long-run effects of a permanent increase in longevity materialize through an increase in the savings rate. This stimulates the accumulation of fixed capital and allows for higher wages. As the working hour becomes more expensive, firms respond with more automation. In steady state, this speeds up the growth rate of absolute and per-capita GDP and reduces the labor share.

The short-run effects of population aging through a decline in the fertility rate materialize in the period following the decline when the labor supply shrinks at the extensive margin. This leads to a higher equilibrium wage, stronger incentives to automate, and hence, to a lower labor share. GDP is again affected through two channels. On the one hand, the level of employment, hence, GDP declines. On the other hand, the strengthened incentives to automate imply that the productivity of labor in the performance of tasks increases. However, the latter channel has no first-order effect on GDP as firms choose the degree of automation optimally. Hence, GDP falls in the short run. More importantly, as the proportionate decline in GDP is smaller than the decline in population, per-capita GDP increases.

If the decline in fertility is permanent then the labor supply is lower in all periods following the decline. Accordingly, in these periods wages will be higher and the incentives to automate more pronounced. Therefore, the long run has more automation, faster growth

Table 1.1: Estimates of the Impact of Population Aging on the Average Annual Growth Rate of Per-Capita GDP (Panel A) and the Change in the Labor Share (Panel B) 1960-2017 for 27 Selected OECD Countries.

Panel A. Estimates of the Impact of Aging on Per-Capita GDP Growth	
Change of the OADR	0.00025 (0.0001)
Observations	27
$R^2$	0.0479
Panel B. Estimates of the Impact of Aging on the Labor Share	
Change of the OADR	-0.00033 (0.0009)
Observations	27
$R^2$	0.025

**Note:** Robust standard errors in parentheses. Panel A, shows the positive and significant association between population aging and per-capita GDP growth 1960-2017. Panel B, shows the negative, yet, insignificant association between population aging and the change in the labor share 1960-2017.

of per-capita GDP, and a lower labor share.

Hence, population aging is good for growth of per-capita GDP, both, in the short and in the long run. This may explain the positive and significant relationship between population aging and the average annual growth rate of per-capita GDP shown in Figure 1.1. The effect of population aging on the labor share is mixed. In the short run, an increasing longevity reduces it, a decline in fertility has the opposite effect. Only in the long run, population aging unequivocally reduces the labor share. The strength and the timing of these channels may then be responsible for the negative but insignificant relationship between population aging and the change in the labor share shown in Figure 1.2.

The present paper is related to several strands of the literature. First, it contributes to the recent literature on endogenous automation and economic growth (see, e. g., Steigum (2011), Acemoglu and Restrepo (2018a), Acemoglu and Restrepo (2018c), Acemoglu and Restrepo (2018d), Berg, Buffie, and Zanna (2018), or Hémous and Olsen (2018)). In contrast to these contributions, my analytical framework provides a novel and tractable “neoclassical” alternative. Automation is the consequence of investments in new machines that substitute for human labor in a widening range of tasks and, nevertheless, appears as endogenous labor-augmenting technical change in the reduced-form aggregate production function. Moreover, sustained growth is due to the accumulation of technological knowledge embodied in new machines rather than to a mechanism that mimics the one of the AK-model (de La Grandville (1989), Klump and de La Grandville (2000), Palivos and Karagiannis (2010)).

Second, the present paper complements the literature on automation, economic growth, and demographic change (see, Abeliatsky and Prettnner (2017), Acemoglu and Restrepo (2018b), Cutler, Poterba, Sheiner, and Summers (1990), Irmen (2017), among others). Contrary to these contributions, the focus of my research is on the link between population aging, the individual labor supply, individual savings, and the equilibrium incentives to automate. This perspective leads, e. g., to the novel insight that the qualitative effects of population aging through a higher life expectancy on automation incentives in the short and in the long run are of opposite sign.

Finally, my research contributes to the literature that aims at explaining the global decline in the labor share (see, e. g., Karabarbounis and Neiman (2014), Piketty (2014)).<sup>4</sup> Here, I maintain that the decline in the labor share is also a long-run consequence of automation induced by population aging. However, in contrast to other studies my analysis predicts that the labor share remains bounded away from zero even if the incentives to automate become very strong.

The remainder of this paper is organized as follows. Section 2 presents the model. Section 2.1 introduces the novel production sector. Here, I show that the profit-maximizing production plan associates automation with a rationalization effect, a productivity effect, a task-expansion effect, and an output expansion effect. Section 2.2 analyzes the relationship between automation, the aggregate demand for hours worked and factor shares. Moreover, it shows that technical change is labor-augmenting in the reduced-form production function. Section 2.3 introduces the household sector. The focus of Section 3 is on the inter-temporal general equilibrium, the mechanics of the labor market, and the properties of the dynamical system. Sections 4 and 5 contain the main results of this paper concerning the effect of population aging on automation, growth, and factor shares in the short and the long run. Section 6 concludes. All proof are relegated to the Appendix.

## 2 The Model

The economy comprises a production, a household, and an insurance sector in an infinite sequence of periods  $t = 1, 2, \dots, \infty$ . The production sector has competitive firms that manufacture a single good. Building on Irmen (2017), Irmen and Tabaković (2017), and Irmen (2020b) the production of this good requires tasks to be performed. The manufactured good may be consumed or invested. If invested, it either serves as contemporaneous *automation investments* or as future *fixed capital*.

The household sector has overlapping generations of individuals who potentially live for two periods, youth and old age. Survival into old age is stochastic. The individual

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<sup>4</sup>I concur with Karabarbounis and Neiman (2014) that the fall of the relative price of automation investments is a key explanatory variable for the decline in the global labor share. For a detailed analysis based on the analytical framework developed in the present paper see my companion paper Irmen (2020a).

lifetime utility function features a Boppart-Krusell generalized log-log utility function (Boppart and Krusell (2020)). Hence, the labor supply is endogenous. I follow, e. g., Yaari (1965) or Blanchard (1985), and assume a perfect annuity market for insurance against survival risk.

There are four objects of exchange, the manufactured good, fixed capital, labor, and annuities. Each period has markets for these objects. Firms rent fixed capital, undertake automation investments, demand labor, and supply the manufactured good. Households demand the manufactured good for consumption and savings, supply labor, and exchange savings for annuity policies. Insurance companies sell these policies and rent the savings as fixed capital to firms that use it to produce in the next period. Without loss of generality, fixed capital fully depreciates after one period. The manufactured good serves as numéraire.

Throughout, I denote the time-invariant growth rate of some variable  $x_t$  between two adjacent periods by  $g_x$ . Moreover, I often use subscripts to write first- and second-order derivatives. For instance, the notation for the derivatives of some function  $G(x, y)$  would be  $G_2(x, y) \equiv \partial G(x, y) / \partial y$  or  $G_{21}(x, y) \equiv \partial^2 G(x, y) / \partial y \partial x$ . I also write  $G$  instead of  $G(x, y)$  or  $G(\cdot)$  whenever this does not cause confusion.

## 2.1 The Production Sector

The production sector has many small firms operating under perfect competition. Their behavior may be studied through the lens of a competitive representative firm. At all  $t$ , this firm has access to the production function

$$Y_t = \Gamma K_t^\gamma N_t^{1-\gamma}, \quad 0 < \gamma < 1. \quad (2.1)$$

Here,  $Y_t$  denotes the total output of the manufactured good,  $K_t$  the amount of fixed capital, and  $N_t$  the amount of performed tasks. The parameter  $\Gamma > 0$  reflects cross-country differences in geography, technical and social infrastructure that affect the “transformation” of fixed capital and tasks into the manufactured good.

All units included in the stock of fixed capital, and, likewise, each of the  $N_t$  tasks are treated as homogeneous, i. e., they provide the same marginal contribution to the output of the manufactured good. This mimics the neoclassical artifice that captures the heterogeneity within each input aggregate with the “law of a diminishing marginal product.”

The performance of tasks requires working hours and machines. These inputs are strong substitutes with an elasticity of substitution strictly greater than unity. Machines embody technological knowledge. Automation results from investments in new machines that embody improved technological knowledge and increase the productivity of labor in the performance of tasks.

### 2.1.1 Tasks and Technology

Let  $n \in \mathbb{R}_+$  index these tasks. At  $t$ , each task is performed once. The production function of task  $n$  is

$$1 = a_t(n)h_t(n), \quad (2.2)$$

where  $h_t(n)$  is working hours, and  $a_t(n)$  is the productivity per hour worked on the performance of task  $n$ . The latter is given by

$$a_t(n) = A_{t-1}(1 + q_t(n)), \quad q_t(n) \geq 0. \quad (2.3)$$

Here,  $A_{t-1} > 0$  is an aggregate indicator of the level of technological knowledge at  $t - 1$  to which the firm has free access at  $t$ . To fix ideas, one may think of  $A_{t-1}$  as representing the level of technological knowledge embodied in the last vintage of installed machines that may still be activated. The variable  $q_t(n)$  is the growth rate of productivity per working hour in task  $n$  at  $t$ . A growth rate  $q_t(n) > 0$  requires an automation investment in a new machine at  $t$ . This machine partially replaces labor in the performance of task  $n$ . The degree to which this substitution occurs is endogenous.<sup>5</sup>

The invention, construction, installation, and running of a new machine for task  $n$  gives rise to investment outlays of

$$i_t(n) = \alpha q_t(n), \quad \alpha > 0, \quad (2.4)$$

units of the contemporaneous manufactured good.<sup>6</sup> The parameter  $\alpha$  parameterizes the efficiency of the activities that eventually bring the new machine into use. Investment outlays increase in the growth rate of productivity,  $q_t(n)$ , i. e., a machine that embodies a better technology is more expensive.

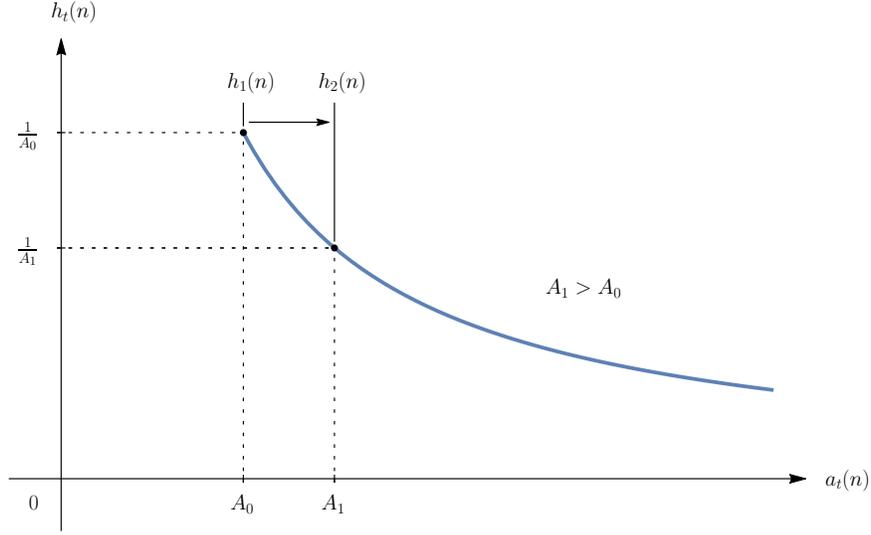
The technology described by equations (2.2) - (2.4) incorporates the notion of automation as the substitution of working hours per task,  $h_t(n)$ , with technological knowledge represented by  $a_t(n)$ . In  $(a_t(n), h_t(n))$ -space equation (2.2) has an interpretation as a

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<sup>5</sup>Allowing for imperfect substitution of labor with machines suggests that task  $n$  comprises a set of sub-tasks. Following the substitution, more of these subtasks are performed by machines. Imperfect substitution of machines for people is in line with recent evidence, e. g., on the effect of computer-based technologies or of machine learning on occupations (Autor, Levy, and Murnane (2003), Brynjolfsson, Mitchell, and Rock (2018)).

<sup>6</sup>If task  $n$  was performed in  $t - 1$  then  $i_t(n)$  would also include the scrap costs of the old machine that is replaced. To avoid the asymmetry this would introduce for the investment outlays of tasks  $n \in [0, N_{t-1}]$  and  $n \in (N_{t-1}, N_t]$  if  $N_t > N_{t-1}$  we neglect such expenses. This comes down to assuming that the firm can get rid of old machines without incurring a cost, i. e., its production set satisfies the property of *free disposal*. Observe that the qualitative results of this paper extend to more general functions  $i$  as long as these are increasing and convex.

Figure 2.1: Automation as the Substitution of Working Hours per Task with Technological Knowledge.



**Note:** The blue curve starting at  $(A_0, 1/A_0)$  is  $h_1(n)$ . Hence, at  $t = 1$  automation, i. e., the substitution of working hours per task with technological knowledge, occurs along this curve to the right of  $A_0$ . At  $t = 1$ , the blue curve starting at  $(A_1, 1/A_1)$  is  $h_2(n)$ . Automation occurs along this curve to the right of  $A_1$ .

unit isoquant. It states the set of necessary input combinations of working hours and technological knowledge as

$$h_t(n) = \frac{1}{a_t(n)}, \quad a_t(n) \geq A_{t-1}. \quad (2.5)$$

This is illustrated in Figure 2.1. At  $t = 1$ , the relevant isoquant is the blue curve  $h_1(n)$  starting at point  $(A_0, 1/A_0)$ . Since  $A_0 > 0$  is given, task  $n$  requires at most  $1/A_0$  working hours. The use of more technological knowledge shifts  $a_1(n)$  further to the right of  $A_0$ . Accordingly, the amount of working hours shrinks along the isoquant. At  $t = 2$ , the relevant isoquant,  $h_2(n)$ , starts at  $(A_1, 1/A_1)$ . As depicted,  $A_1 > A_0$  so that  $h_2(n)$  begins to the right of  $A_1$ . Again, if more technological knowledge than  $A_1$  is used then  $a_2(n)$  moves further to the right of  $A_1$ , and the amount of working hours shrinks.

Since technological knowledge is embodied in machines the substitution of working hours per task with technological knowledge has to occur through a substitution of working hours with machines. Using  $q_t(n) = i_t(n)/\alpha \geq 0$  from (2.4) in (2.5) delivers the unit isoquant describing the set of necessary input combinations of working hours and investment outlays as

$$h_t(n) = \frac{1}{A_{t-1} \left(1 + \frac{i_t(n)}{\alpha}\right)}, \quad i_t(n) \geq 0. \quad (2.6)$$

Hence, automation investments substitute for working hours. In fact,  $h_t(n)$  and  $i_t(n)$  are strong substitutes in the sense that the elasticity of substitution,  $ES_t(n)$ , between both

inputs is

$$ES_t(n) = 2 + \frac{\alpha}{i_t(n)} = 2 + \frac{1}{q_t(n)}. \quad (2.7)$$

Hence,  $ES_t(n) \geq 2$  and declines in the investment volume.<sup>7</sup>

Finally, observe that an automation investment is not an essential input in the performance of task  $n$  at  $t$ . Without such an investment task  $n$  may be performed with a machine of the past vintage that embodies the technological knowledge represented by  $A_{t-1}$ , hence  $h_t(n) = 1/A_{t-1}$  if  $i_t(n) = 0$ .

### 2.1.2 Aggregate Technological Knowledge Growth

Technological knowledge embodied in a new machine is proprietary knowledge of an investing firm only in  $t$ , i. e., in the period when the investment is made. Subsequently, this knowledge is nonexcludable and becomes part of the indicator  $A_t, A_{t+1}, \dots$ , with no further scope for proprietary exploitation.

The evolution of this indicator is given by

$$A_t = \max_{n \in [0, N_t]} \{a_t(n)\} = A_{t-1} \max_{n \in [0, N_t]} \{1 + q_t(n)\}. \quad (2.8)$$

Accordingly, the stock of technological knowledge to which all firms have access at the beginning of period  $t + 1$  reflects the highest level of technological knowledge attained for any of the  $n \in [0, N_t]$  tasks performed at  $t$ . As suggested by Figure 2.1, automation investments at the level of individual firms in conjunction with knowledge accumulation at the level of the economy as a whole will be the source of technological progress and sustained economic growth.

### 2.1.3 The Profit-Maximizing Production Plan

The representative firm takes the sequence  $\{w_t, R_t, A_{t-1}\}_{t=1}^{\infty}$  of real wages, real rental rates of capital, and the aggregate productivity indicators as given and chooses a production plan

$$\left( Y_t, K_t, I_t, N_t, H_t^d, q_t(n), h_t(n), i(q_t(n)) \right)$$

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<sup>7</sup>From (2.6) the technical rate of substitution,  $TRS_t(n)$ , between an automation investment and working hours obtains as  $TRS_t(n) \equiv dh_t(n)/di_t(n) = -h_t(n)/(\alpha + i_t(n))$ . Then,  $ES_t(n) \equiv (TRS_t(n)/(h_t(n)/i_t(n))) \cdot (dTRS_t(n)/d(h_t(n)/i_t(n)))^{-1}$ . For general functions  $i$  that are increasing and convex  $ES_t(n)$  may be smaller than two but will exceed unity. A proof of this claim is available from the author upon request.

for all  $n \in [0, N_t]$  and all  $t$ . Here,  $K_t$  is the aggregate demand for fixed capital,  $I_t$  the aggregate demand for automation investments, and  $H_t^d$  the aggregate demand for hours worked, i. e.,

$$I_t = \int_0^{N_t} i(q_t(n)) dn \quad \text{and} \quad H_t^d = \int_0^{N_t} h_t(n) dn.$$

The optimal production plan maximizes the sum of the present discounted values of profits in all periods. Since an automation investment generates proprietary technological knowledge only in the period when it is made, the inter-temporal maximization boils down to the maximization of per-period profits denoted by  $\Pi_t$ .

In view of (2.2) and (2.3) the time spent on the performance of task  $n$  is

$$h_t(n) = \frac{1}{A_{t-1}(1+q_t(n))}. \quad (2.9)$$

Hence, task  $n$  gives rise to a wage cost,  $w_t h_t(n)$ , and an investment cost,  $i(q_t(n))$ . Let  $c_t(n)$  denote these costs, i. e.,

$$c_t(n) = \frac{w_t}{A_{t-1}(1+q_t(n))} + i(q_t(n)). \quad (2.10)$$

Accordingly, for each period  $t$ , the firm's optimal plan solves

$$\max_{(K_t, N_t, [q_t(n)]_{n=0}^{N_t})} \Pi_t = \Gamma K_t^\gamma N_t^{1-\gamma} - R_t K_t - \int_0^{N_t} c_t(n) dn.$$

Here, the last term is the sum of the costs of all performed tasks.

At all  $t$ , the firm's maximization problem may be split up into two parts. First, for each  $n \in \mathbb{R}_+$  the firm chooses the value  $q_t(n) \in \mathbb{R}_+$  that minimizes the cost of task  $n$ , i. e., it solves

$$\min_{[q_t(n)]_{n=0}^{\infty}} c_t(n). \quad (2.11)$$

Second, at minimized costs per task, the firm determines the profit-maximizing number of tasks,  $N_t$ , and the desired amount of fixed capital,  $K_t$ .

### Cost Minimization per Task

Let  $\omega_t \equiv w_t/A_{t-1}$  denote the wage cost of tasks at  $t$  before an automation investment is undertaken. Then, for all  $n \in \mathbb{R}_+$  the respective first-order (sufficient) condition to problem (2.11) is

$$\frac{-\omega_t}{(1+q_t(n))^2} + \alpha \geq 0, \quad \text{with strict inequality only if } q_t(n) = 0. \quad (2.12)$$

This condition relates the marginal reduction of task  $n$ 's wage cost to the marginal increase in its investment cost. Since this trade-off is the same for all tasks we have  $q_t(n) = q_t$  where

$$q_t = q(\omega_t) \equiv \begin{cases} -1 + \sqrt{\frac{\omega_t}{\alpha}} & \text{if } \omega_t \geq \alpha, \\ 0 & \text{if } \omega_t \leq \alpha. \end{cases} \quad (2.13)$$

Hence, if the wage cost per working hour under the old technology is greater than the marginal investment outlays at  $q_t = 0$ , i. e., if  $\omega_t > \alpha$ , then  $q_t > 0$  with  $\partial q(\omega_t) / \partial \omega_t > 0$ . In other words, the more expensive the working hour under the old technology is expected to be the higher is  $q_t$ .

If  $\omega_t \leq \alpha$  then no automation investments are undertaken and the performance of tasks occurs with old machines that embody the technology represented by  $A_{t-1}$ . Intuitively, this corner solution arises if at  $q_t(n) = 0$  the marginal reduction of the wage cost is too small compared to the marginal investment cost,  $\alpha > 0$ . Labor is so cheap that it retains its comparative advantage over new machines.

Using (2.13) in (2.4), (2.9), and (2.10) delivers the cost-minimizing choices per task of hours worked, investment outlays, and costs denoted by  $h_t$ ,  $i_t$ , and  $c_t$ . Moreover, define<sup>8</sup>

$$h(\omega_t) \equiv \frac{1}{1 + q(\omega_t)}, \quad i(\omega_t) \equiv \alpha q(\omega_t), \quad \text{and} \quad c(\omega_t) \equiv \omega_t h(\omega_t) + i(\omega_t).$$

**Proposition 2.1** (*Cost Minimization per Task*)

*The minimization of costs per task delivers continuous, piecewise defined functions*

$$q_t = q(\omega_t), \quad h_t = \frac{h(\omega_t)}{A_{t-1}}, \quad i_t = i(\omega_t), \quad \text{and} \quad c_t = c(\omega_t).$$

*In addition to (2.13) the following closed-form solutions obtain:*

- if  $\omega_t \geq \alpha$  then

$$h_t = \frac{1}{A_{t-1}} \sqrt{\frac{\alpha}{\omega_t}}, \quad i_t = \sqrt{\alpha \omega_t} - \alpha, \quad \text{and} \quad c_t = 2\sqrt{\alpha \omega_t} - \alpha,$$

- if  $\omega_t \leq \alpha$  then

$$h_t = \frac{1}{A_{t-1}}, \quad i_t = 0, \quad \text{and} \quad c_t = \omega_t.$$

---

<sup>8</sup>Observe that the notation  $h(\omega_t)$  is a shortcut for  $h(q(\omega_t))$  which makes the effect of induced productivity growth through automation on working hours per task explicit. Similarly,  $i(\omega_t)$  and  $c(\omega_t)$  are abbreviations for  $i(q(\omega_t))$  and  $c(q(\omega_t), \omega_t)$ .

The following corollary to Proposition 2.1 highlights that cost-minimizing automation investments give rise to a *rationalization effect* and to a *productivity effect*.

**Corollary 2.1** (*Rationalization and Productivity Effect*)

If  $\omega_t > \alpha$  then

$$h_t < \frac{1}{A_{t-1}} \quad (\text{rationalization effect})$$

and

$$c_t < \omega_t \quad (\text{productivity effect}).$$

Hence, if automation is profitable then it means rationalization, i. e., fewer working hours per task. The productivity effect results in spite of investment outlays since a cost-minimizing automation investment reduces the overall cost per task.

A higher wage strengthens the rationalization and the productivity effect. For the former, this holds since  $\partial q / \partial \omega_t > 0$  implies  $dh_t / d\omega_t = (\partial h / \partial \omega_t) / A_{t-1} < 0$ . For the latter, this is true since the impact of  $\omega_t$  on  $c_t$  is less than proportionate as Proposition 2.1 and the envelope theorem imply

$$\frac{dc_t}{d\omega_t} = h(\omega_t) \in (0, 1) \quad \text{so that} \quad \frac{dc_t}{d\omega_t} \frac{\omega_t}{c_t} = \frac{\omega_t h(\omega_t)}{\omega_t h(\omega_t) + i(\omega_t)} < 1. \quad (2.14)$$

Accordingly, the productivity effect becomes more pronounced in response to a wage hike as both the difference  $\omega_t - c_t$  and the ratio  $\omega_t / c_t$  increase in  $\omega_t$ .

**Profit-Maximization at Minimized Costs**

At minimized costs per task profits become

$$\Pi_t = \Gamma K_t^\gamma N_t^{1-\gamma} - R_t K_t - c_t N_t,$$

and the maximization with respect to  $N_t$  and  $K_t$  delivers the first-order conditions

$$N_t : \quad \Gamma(1-\gamma) K_t^\gamma N_t^{-\gamma} - c_t = 0 \quad \text{and} \quad K_t : \quad \Gamma \gamma K_t^{\gamma-1} N_t^{1-\gamma} - R_t = 0. \quad (2.15)$$

Both conditions require the respective value product to equal marginal cost. The marginal cost of task  $N_t$  is  $c_t$ . This leads to the following proposition where

$$N(c_t) \equiv \left( \frac{\Gamma(1-\gamma)}{c_t} \right)^{\frac{1}{\gamma}} \quad \text{and} \quad Y(c_t) \equiv \Gamma \left( \frac{\Gamma(1-\gamma)}{c_t} \right)^{\frac{1-\gamma}{\gamma}}.$$

**Proposition 2.2** (*Profit-Maximizing Tasks, Output, Profits, and the Factor-Price Frontier*)

Given  $K_t$ , the profit-maximizing amounts of tasks and output at  $t$  are

$$N_t = K_t N(c_t) \quad \text{and} \quad Y_t = K_t Y(c_t).$$

Moreover, the factor-price frontier is  $R_t = \gamma Y(c_t)$  and  $\Pi_t = 0$ .

Hence, given  $K_t$ , the profit-maximizing levels of tasks and output may be expressed as functions of  $c_t$ . With a slight abuse of notation, I shall henceforth denote these levels by  $N_t$  and  $Y_t$ . The functions  $N(c_t)$  and  $Y(c_t)$  show, respectively, how the amount of tasks per unit of fixed capital,  $N_t/K_t$ , and the productivity of fixed capital,  $Y_t/K_t$ , hinges on the minimized costs per task,  $c_t$ . A decline in  $c_t$  increases the profit-maximizing amount of tasks since the marginal value product of tasks is equal to a lower cost per task at a greater  $N_t$ . Hence,  $N'(c_t) < 0$ . As  $Y(c_t) = \Gamma N(c_t)^{1-\gamma}$  this implies  $Y'(c_t) < 0$ . Moreover, the factor-price frontier dictates that  $R_t$  will fall in  $c_t$ , too. Finally, constant returns to scale of the production function imply  $\Pi_t = 0$ .

The following corollary to Proposition 2.2 establishes that automation gives rise to a *task expansion effect* and an *output expansion effect*.

**Corollary 2.2** (*Task and Output Expansion Effect*)

If  $\omega_t > \alpha$  then

$$N(c_t) > N(\omega_t) \quad (\text{task expansion effect})$$

and

$$Y(c_t) > Y(\omega_t) \quad (\text{output expansion effect}).$$

If  $\omega_t > \alpha$  then firms undertake automation investments and the productivity effect of Corollary 2.1 implies  $c_t < \omega_t$ . Then, the *task expansion effect* and the *output expansion effect* of automation follow since  $N'(c_t) < 0$  and  $Y'(c_t) < 0$ .

To complete the discussion of the profit-maximizing production plan let me note that, given  $K_t$ , Proposition 2.1 and 2.2 give rise to aggregate demands for automation investments,  $I_t = i_t N_t$ , and for hours worked,  $H_t^d = h_t N_t$ , that may be expressed as

$$I_t = I(\omega_t) \equiv K_t i(\omega_t) N(c_t) \quad \text{and} \quad H_t^d = H(\omega_t) \equiv \left( \frac{K_t}{A_{t-1}} \right) h(\omega_t) N(c_t), \quad (2.16)$$

where  $c_t = c(\omega_t)$ .

## 2.2 Contemporaneous Macroeconomic Implications of Automation

This section establishes three contemporaneous macroeconomic implications of automation that result directly from the aggregate behavior of firms in some period  $t$  where  $K_t$  and  $A_{t-1}$  are given. In particular, I show that i) automation reduces the aggregate demand for hours worked if and only if the induced labor productivity growth is small (Section 2.2.1), ii) automation unequivocally reduces the labor share (Section 2.2.2), and iii) automation is labor-augmenting for the economy as a whole (Section 2.2.3).<sup>9</sup>

### 2.2.1 Automation and the Aggregate Demand for Hours Worked

Does automation increase or decrease the aggregate demand for hours worked? To address this question I consider some period  $t$  and assume  $\omega_t > \alpha$ . Then, I compare the aggregate demand for hours worked with and without profit-maximizing automation investments. I denote the former demand by  $H_t^{d1} = H_t^{d1}(\omega_t)$  and the latter by  $H_t^{d2} = H_t^{d2}(\omega_t)$ .

Using Propositions 2.1, 2.2, and (2.16), the aggregate demand for hours worked with profit-maximizing automation investments is

$$H_t^{d1}(\omega_t) = \left( \frac{K_t}{A_{t-1}} \right) h(\omega_t) N(c_t) = \left( \frac{K_t}{A_{t-1}} \right) \sqrt{\frac{\alpha}{\omega_t}} \left( \frac{\Gamma(1-\gamma)}{c_t} \right)^{\frac{1}{\gamma}}. \quad (2.17)$$

Without automation investments  $h(\omega_t) = 1$  and  $c_t = \omega_t$  such that  $N(c_t) = N(\omega_t)$ . Hence, the aggregate demand for hours worked becomes

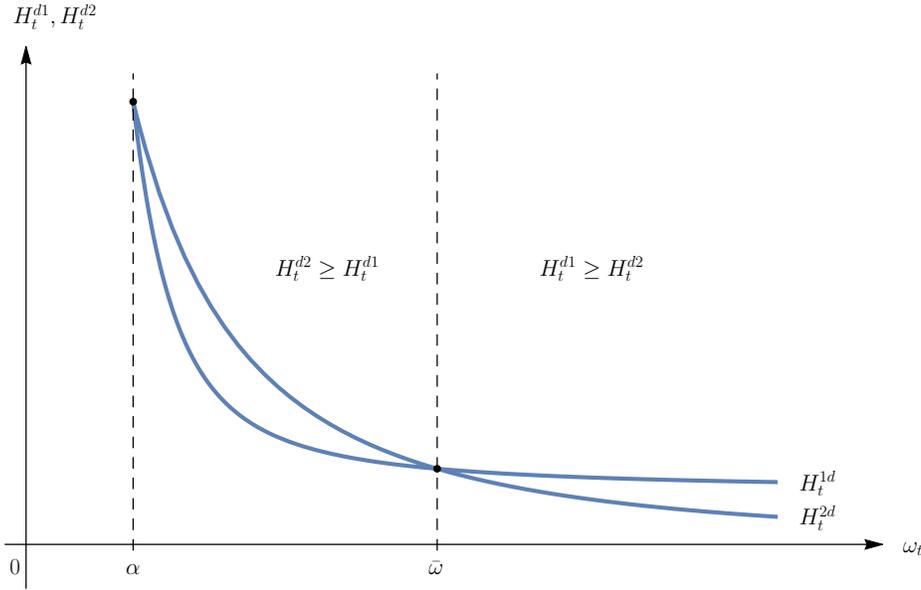
$$H_t^{d2}(\omega_t) = \left( \frac{K_t}{A_{t-1}} \right) N(\omega_t) = \left( \frac{K_t}{A_{t-1}} \right) \left( \frac{\Gamma(1-\gamma)}{\omega_t} \right)^{\frac{1}{\gamma}}. \quad (2.18)$$

Both demands decline in the real wage. However, their slopes differ. The slope of  $H_t^{d1}(\omega_t)$  is

$$\frac{dH_t^{d1}(\omega_t)}{d\omega_t} = \underbrace{\left( \frac{K_t}{A_{t-1}} \right) N(c_t) \underbrace{\frac{\partial h(\omega_t)}{\partial \omega_t}}_{(-)}}_{\text{Aggregate Rationalization Effect } (-)} + \underbrace{\left( \frac{K_t}{A_{t-1}} \right) h(\omega_t) \underbrace{\frac{\partial N(c_t)}{\partial c_t}}_{(-)} \underbrace{\frac{dc(\omega_t)}{d\omega_t}}_{(+)}}_{\text{Aggregate Task Expansion Effect } (-)} < 0.$$

<sup>9</sup>These implications are difficult to reconcile with a representation of automation as exogenous, factor-augmenting technical change in a neoclassical aggregate production function  $F(BK, AL)$ . On the one hand, if automation is labor-augmenting, i. e., for a higher  $A$ , the demand for labor falls only if the capital share exceeds the elasticity of substitution between capital and labor. Moreover, the labor share falls only if the elasticity of substitution exceeds unity. With a range for the capital share of about 0.3 – 0.4 and for the elasticity of substitution of about 0.5 – 1 (see Oberfield and Raval (2014)) both predictions seem unreasonable. On the other hand, if automation is capital-augmenting, i. e., for a higher  $B$ , then the demand for labor increases as both arguments in  $F$  are complements, whereas, for an elasticity of substitution smaller than unity, the labor share falls (Irmen (2014), Acemoglu and Restrepo (2018c)).

Figure 2.2: Automation and the Aggregate Demand for Hours Worked.



**Note:** Let  $\omega_t \geq \alpha$ . If automation investments are undertaken then the aggregate demand for hours worked is  $H_t^{d1}$ , without automation investments the aggregate demand for hours worked is  $H_t^{d2}$ . It holds that  $H_t^{d2} \geq H_t^{d1}$  for  $\omega_t \in [\alpha, \bar{\omega}]$  and  $H_t^{d1} > H_t^{d2}$  for  $\omega_t > \bar{\omega}$ .

It features an *aggregate rationalization effect* as well as an *aggregate task expansion effect*. Both effects are negative. As  $\omega_t$ , respectively  $\omega_t$ , increases, the former means that fewer working hours per task will be demanded for all performed tasks. The latter reflects the increase in the cost per task and the concomitant decline in the total number of performed tasks for given working hours per task.

Void of automation, a higher real wage affects  $H_t^{d2}(\omega_t)$  only through an aggregate task expansion effect, i. e.,

$$\frac{dH_t^{d2}(\omega_t)}{d\omega_t} = \left( \frac{K_t}{A_{t-1}} \right) \frac{\partial N(\omega_t)}{\partial \omega_t} < 0.$$

The following proposition collects the relevant economic implications of the comparison between  $H_t^{d1}(\omega_t)$  and  $H_t^{d2}(\omega_t)$ . Figure 2.2 provides an illustration.

**Proposition 2.3** (*Automation and the Aggregate Demand for Hours Worked*)

Consider  $H_t^{d1}(\omega_t)$  and  $H_t^{d2}(\omega_t)$  for  $\omega_t \geq \alpha$ . Then, the following holds:

1.  $H_t^{d1}(\alpha) = H_t^{d2}(\alpha)$ ,

2. the slopes of  $H_t^{d1}(\omega_t)$  and  $H_t^{d2}(\omega_t)$  satisfy

$$\lim_{\omega_t \rightarrow \alpha} \frac{dH_t^{d1}(\omega_t)}{d\omega_t} < \lim_{\omega_t \rightarrow \alpha} \frac{dH_t^{d2}(\omega_t)}{d\omega_t},$$

3. there is  $\bar{\omega} \in (\alpha, \infty)$ , such that for all  $\omega_t > \alpha$

$$H_t^{d1}(\omega_t) \geq H_t^{d2}(\omega_t) \Leftrightarrow \omega_t \geq \bar{\omega}.$$

Claim 1 recalls that there are no automation investments if  $\omega_t = \alpha$ . Then,  $H_t^{d1}$  and  $H_t^{d2}$  coincide. However, according to Claim 2,  $H_t^{d1}$  declines faster than  $H_t^{d2}$  if  $\omega_t$  exceeds  $\alpha$  by a trifle. Interestingly, in the limit  $\omega_t \rightarrow \alpha$  one finds  $c_t = \alpha$  and

$$\frac{dH_t^{d1}(\alpha)}{d\omega_t} = \left( \frac{K_t}{A_{t-1}} \right) \left[ -\frac{N(\alpha)}{2\alpha} - \frac{N(\alpha)}{\gamma\alpha} \right] < \frac{dH_t^{d2}(\alpha)}{d\omega_t} = \left( \frac{K_t}{A_{t-1}} \right) \left[ \frac{-N(\alpha)}{\gamma\alpha} \right].$$

Here,  $-N(\alpha)/(\gamma\alpha)$  represents the aggregate task expansion effect. It appears in both demands. However, in the presence of automation investments the aggregate rationalization effect does not vanish and is responsible for the stronger decline of  $H_t^{d1}$ .<sup>10</sup> This view gives support to the often encountered public opinion according to which automation will reduce the demand for labor due to rationalization. Indeed, this is why  $H_t^{d1}(\omega_t) < H_t^{d2}(\omega_t)$  holds for values of  $\omega_t$  greater than but close to  $\alpha$ . Here, wages are not expected to be too high,  $q_t$  is small but positive, and automation investments are fairly small-seized.

The above logic no longer holds if  $\omega_t$ , respectively,  $\omega_t$  is sufficiently high so that automation investments per task become large. This is the essence of Claim 3. If  $\omega_t > \bar{\omega}$  then automation investments boost the aggregate demand for hours worked, i. e.,  $H_t^{d1}(\omega_t) > H_t^{d2}(\omega_t)$ . Hence, if profit-maximizing automation investments generate a high growth rate of labor productivity then the aggregate demand for hours worked will be higher with automation than without.

What is the predicted order of magnitude of the critical productivity growth rate per working hour,  $q(\bar{\omega})$ , and its annualized counterpart,  $\tilde{q}(\bar{\omega})$ , above which the aggregate demand for hours worked with automation is greater than without? Table 2.1 shows that this critical growth rate, computed for a period length of 30 years, is quite small and varies with  $\gamma$ . In fact, for all considered values of this parameter actual automation investments that bring about an annual productivity growth of roughly 2% would increase the aggregate demand for hours worked.

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<sup>10</sup>This result obtains since  $\partial h(\omega_t)/\partial \omega_t = -[h(\omega_t)]^2 \cdot \partial q(\omega_t)/\partial \omega_t$  with  $\lim_{\omega_t \rightarrow \alpha} \partial h(\omega_t)/\partial \omega_t = (-1) \cdot \partial q(\alpha)/\partial \omega_t$  and  $\partial q(\alpha)/\partial \omega_t > 0$ . It does not hinge on the linear specification of  $i$  but holds for any increasing and convex function  $i = i(q)$  where  $\lim_{q \rightarrow 0} i'(q) = 0$ . A proof of this claim is available from the author upon request.

Table 2.1: Changing  $\omega_t$ : Aggregate Demand for Hours Worked and the Critical Productivity Growth Rate.

$\gamma$	1/3	1/4	1/5	1/6	1/7	1/8
$q(\bar{\omega})$	0.64	0.39	0.28	0.22	0.18	0.15
$\tilde{q}(\bar{\omega})$	0.017	0.0111	0.008	0.0067	0.0056	0.0048

**Note:** Table 2.1 shows the critical productivity growth rate per working hour,  $q(\bar{\omega})$ , and its annualized counterpart,  $\tilde{q}(\bar{\omega})$ , computed for a period length of 30 years, for varying values of  $\gamma$ . If  $q_t > q(\bar{\omega})$  then automation will increase the aggregate demand for hours worked, i. e.,  $H_t^{d1} > H_t^{d2}$ . A detailed explanation of the computations underlying Table 2.1 is given in the Proof of Proposition 2.3.

## 2.2.2 Automation and the Labor Share

Does automation reduce the labor share? To address this question I express the labor share of some period  $t$  in terms of the aggregate demand for hours worked of (2.16). Then, for  $\omega_t > \alpha$  I compare the labor share with and without automation investments. I denote the former by  $LS_t^1$  and the latter by  $LS_t^2$ .

Since  $\Pi_t = 0$ , the economy satisfies  $Y_t - R_t K_t - c_t N_t = Y_t - R_t K_t - w_t h_t N_t - i_t N_t = 0$ . Let  $GDP_t$  denote the economy's net output at  $t$ , i. e.,  $GDP_t = Y_t - i_t N_t$ . Then, total earned income satisfies  $R_t K_t + w_t h_t N_t = GDP_t$ , and the labor share is defined as

$$LS_t \equiv \frac{w_t h_t N_t}{GDP_t}. \quad (2.19)$$

### Proposition 2.4 (Automation and the Labor Share)

If  $\omega_t > \alpha$  then

$$LS_t^2 = 1 - \gamma > LS_t^1 = (1 - \gamma) \left( \frac{w_t h_t}{w_t h_t + \gamma i_t} \right).$$

Hence, automation unequivocally reduces the labor share because it involves investment outlays,  $i_t > 0$ . Since the labor and the capital share,  $R_t K_t / GDP_t$ , add up to one, automation will increase the latter.<sup>11</sup>

The intuition for Proposition 2.4 is as follows. Without automation investments net and gross output coincide. Then, the production function (2.1) implies that the share of tasks in GDP,  $c_t N_t / Y_t$ , is equal to  $1 - \gamma$ . Moreover, since  $c_t = w_t$  and  $h_t = 1$  the share of tasks

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<sup>11</sup>Here, investment outlays are treated as a flow input. Therefore, no income accrues to machines. However, the qualitative result of Proposition 2.4 and Corollary 2.3 below remain unchanged if new machines are treated as a stock and deliver rental income to their owners. Details for this case are available from the author upon request.

coincides with the labor share,  $LS_t^2$ . With automation investments the share of tasks in GDP is

$$\frac{c_t N_t}{Y_t - i_t N_t} = (1 - \gamma) \left( \frac{c_t}{w_t h_t + \gamma i_t} \right),$$

where use is made of Proposition 2.1 and 2.2. This share is split up into the labor share,  $LS_t^1$ , and the “share of automation investments,”  $i_t N_t / GDP_t = (1 - \gamma) (i_t / (w_t h_t + \gamma i_t))$ .

The following corollary shows that the decline in the labor share,  $LS_t^1$ , is more pronounced the stronger the incentives to automate.

**Corollary 2.3** (*Automation Incentives and the Lower Bound of the Labor Share*)

If  $\omega_t > \alpha$  then it holds that

$$\frac{\partial LS_t^1}{\partial \omega_t} < 0.$$

Moreover,

$$\lim_{\omega_t \rightarrow \infty} LS_t = \frac{1 - \gamma}{1 + \gamma}.$$

Hence, a higher expected wage induces more automation and reduces the labor share. However, the labor share remains strictly positive even if the incentives to automate become very strong and, asymptotically,  $h_t \rightarrow 0$ . These findings obtain since for the chosen functional forms the labor share may be written as

$$LS_t^1 = (1 - \gamma) \left( \frac{1}{1 + \gamma \left( \frac{i_t}{w_t h_t} \right)} \right) = (1 - \gamma) \left( \frac{1}{1 + \gamma \left( 1 - \sqrt{\frac{\alpha}{\omega_t}} \right)} \right),$$

i. e., it depends on the per-task amount of investment outlays in wage costs,  $i_t / (w_t h_t)$ . This ratio is smaller than unity, increases in  $\omega_t$ , and converges to 1.

### 2.2.3 Labor-Augmenting Automation

What type of technical change does automation imply? According to the rationalization effect identified above automation is labor-saving in the sense that fewer hours of labor are needed in the performance of a task. However, in the aggregate production function (2.1) automation is labor-augmenting, i. e., it increases the productivity of all hours worked. This follows since cost minimization implies  $q_t = q(n_t)$  so that the production

function of each task is  $1 = A_{t-1} (1 + q_t) h_t$ . Accordingly, if  $N_t$  tasks are performed then  $N_t = N_t A_{t-1} (1 + q_t) h_t = A_{t-1} (1 + q_t) H_t^d$  as  $H_t^d = h_t N_t$ . Using this in (2.1) gives<sup>12</sup>

$$Y_t = \Gamma K_t^\gamma \left( A_{t-1} (1 + q_t) H_t^d \right)^{1-\gamma}.$$

### 2.3 The Household Sector

Individuals live for possibly two periods, young and old age. When young, they supply labor, earn wage income, enjoy leisure and consumption, and save. At the onset of old age, they face a survival probability  $\mu \in (0, 1)$ . Surviving old individuals retire and consume their wealth.<sup>13</sup>

The population at  $t$  consists of  $L_t$  young (cohort  $t$ ) and  $\mu L_{t-1}$  old individuals. Due to birth and other demographic factors the number of young individuals between two adjacent periods grows at rate  $g_L > (-1)$ . For short, I shall refer to  $g_L$  as the fertility rate.

My measure of population aging is the old-age dependency ratio at  $t$  defined as

$$OADR_t \equiv \frac{\mu L_{t-1}}{L_t} = \frac{\mu}{1 + g_L}. \quad (2.20)$$

Hence,  $OADR_t$  is determined by the survival probability and the fertility rate of cohort  $t - 1$ . There is population aging between period  $t - 1$  and  $t$  if  $OADR_t > OADR_{t-1}$ . Accordingly, an increase in the survival probability of cohort  $t - 1$  and/or a decline in the fertility rate of this cohort implies population aging.

For cohort  $t$ , denote consumption when young and old by  $c_t^y$  and  $c_{t+1}^o$ , and leisure time enjoyed when young by  $l_t$ . The per-period time endowment is normalized to unity. Then,  $l_t = 1 - h_t^s$ , where  $h_t^s \in [0, 1]$  is working hours supplied by cohort  $t$  when young.

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<sup>12</sup>This finding uses the minimization of costs per task and the definition of the firm's demand for hours worked. Therefore, it generalizes beyond the Cobb-Douglas form to any production function  $F(K_t, N_t)$ . For these functions one obtains  $Y_t = F(K_t, A_{t-1} (1 + q_t) H_t^d)$ . Hence, the term labor-augmenting technical change is indeed meaningful here.

<sup>13</sup>Hence, by assumption aging may affect the endogenous labor supply when young but not the timing of retirement. To a first approximation, this does not seem too far from reality. For instance, Bloom, Canning, and Fink (2010), p. 5-6, report for a sample of 43 mostly developed countries that the average male life expectancy increased between 1965 and 2005 by 8.8 years whereas the average legal male retirement age increased by less than half a year. More strikingly, the correlation between the change in male life expectancy and the change in the retirement age over this time-span is small and negative. While recent years have seen political initiatives to increase the statutory retirement age, e. g., in the EU-27, there is often substantial political resistance (see, e. g., New York Times (2011) or New York Times (2019) on France). Whether and how such changes impact on the effective retirement age that people choose is likely to depend on the future evolution of life expectancy and on institutional details of the retirement scheme (Gruber and Wise (2004)). I shall get back to this issue in Section 6.

Individuals of all cohorts assess bundles  $(c_t^y, l_t, c_{t+1}^o)$  according to an expected lifetime utility function,  $U$ , featuring a periodic utility function of the generalized log-log type proposed by Boppart and Krusell (2020). The utility after death is set equal to zero. Accounting for retirement when old, i. e.,  $l_{t+1} = 1$ , cohort  $t$ 's expected utility is

$$U(c_t^y, l_t, c_{t+1}^o) = \ln c_t^y + \ln \left( 1 - \phi(1 - l_t) (c_t^y)^{\frac{\nu}{1-\nu}} \right) + \mu\beta \ln c_{t+1}^o, \quad (2.21)$$

where  $0 < \beta < 1$  is the discount factor,  $\phi > 0$  and  $\nu \in (0, 1)$ . For ease of notation, I use henceforth  $x_t \equiv (1 - l_t) (c_t^y)^{\frac{\nu}{1-\nu}}$ .

The term  $\ln(1 - \phi x_t)$  reflects the disutility of labor when young. The parameter  $\phi$  captures characteristics of the labor market that affect the disutility of labor in the population irrespective of the amount of hours worked and the level of consumption. These include, e. g., the level of occupational safety regulations and the climatic conditions under which labor is done (Landes (1998)). As shown in Irmen (2018b),  $\nu \in (0, 1)$  assures that consumption and leisure are complements in the sense of  $\partial^2 U / \partial c_t^y \partial l_t > 0$ .

Expected utility,  $U$ , is strictly monotone and strictly concave if

$$1 - 2\nu - (1 - \nu)\phi x_t > 0. \quad (2.22)$$

This condition requires  $\nu < 1/2$ . Henceforth, I refer to the set of bundles  $(c_t^y, l_t, c_{t+1}^o) \in \mathbb{R}_{++} \times [0, 1] \times \mathbb{R}_{++}$  that satisfy (2.22) as the set of permissible bundles denoted by  $\mathcal{P}$ .

At the end of their young age, individuals of cohort  $t$  deposit their entire savings with life insurers in exchange for annuity policies. These insurers rent the savings out as fixed capital to the firms producing in  $t + 1$ . In return, the latter pay a (perfect foresight) real rental rate  $R_{t+1}$  per unit of savings. Perfect competition among risk-neutral life insurers guarantees a gross return to a surviving old at  $t + 1$  of  $R_{t+1}/\mu$ . Hence, cohort  $t$  faces the per-period budget constraints

$$c_t^y + s_t \leq w_t(1 - l_t) \quad \text{and} \quad c_{t+1}^o \leq \frac{R_{t+1}}{\mu} s_t. \quad (2.23)$$

I refer to  $(c_t^y, l_t, c_{t+1}^o, s_t, h_t^s)$  as a plan of cohort  $t$ . The optimal plan solves

$$\max_{(c_t^y, l_t, c_{t+1}^o, s_t) \in \mathcal{P} \times \mathbb{R}} U(c_t^y, l_t, c_{t+1}^o) \quad \text{subject to (2.23)} \quad (2.24)$$

and includes the utility maximizing supply of working hours as  $h_t^s = 1 - l_t$ . Before I fully characterize the solution to this problem the following assumption must be introduced.

**Assumption 1** For all  $t$  it holds that

$$w_t > w_c \equiv \left( \frac{(1 + \mu\beta)(1 - \nu)}{(\phi(1 + (1 + \mu\beta)(1 - \nu)))^{1-\nu} (1 - \nu(1 + \mu\beta))^{\nu}} \right)^{\frac{1}{\nu}}$$

and

$$0 < \nu < \bar{\nu}(\mu\beta) \equiv \frac{3 + \mu\beta - \sqrt{5 + \mu\beta(2 + \mu\beta)}}{2(1 + \mu\beta)}.$$

As will become clear in the Proof of Proposition 2.5 below, Assumption 1 assures two things. First, if the real wage exceeds the critical level  $w_c$  then cohort  $t$ 's demand for leisure is strictly positive. Second, the unique bundle identified by the Lagrangian associated with problem (2.24) satisfies condition (2.22).<sup>14</sup> Hence, it is a global maximum on the choice set  $\mathcal{P} \times \mathbb{R}$ .

**Proposition 2.5** (*Optimal Plan of Cohort  $t$* )

Suppose Assumption 1 holds. Then, the optimal plan of cohort  $t = 1, 2, \dots, \infty$  involves

$$\begin{aligned} h_t^s &= w_c^v w_t^{1-v}, & c_t^y &= \frac{1-v}{1+\mu\beta} \frac{1+\mu\beta}{1-v} w_c^v w_t^{1-v}, \\ s_t &= \frac{\mu\beta}{(1+\mu\beta)(1-v)} w_c^v w_t^{1-v}, & c_{t+1}^o &= \frac{\beta R_{t+1}}{(1+\mu\beta)(1-v)} w_c^v w_t^{1-v}. \end{aligned}$$

For surviving members of cohort 0, consumption when old is  $c_1^o = R_1 s_0 / \mu > 0$  where  $s_0 > 0$  is given.

According to Proposition 2.5 cohort  $t$ 's supply of hours worked declines in the wage with an elasticity equal to  $\nu$ . As a consequence, the positive response of  $s_t$ ,  $c_t^y$ , and  $c_{t+1}^o$  to a wage hike is less than proportionate. Observe that  $c_t^y$  and  $s_t$  may be expressed, respectively, as the product of a marginal (and average) propensity to consume or to save and the wage income, i. e.,

$$c_t^y = \frac{1-v(1+\mu\beta)}{(1+\mu\beta)(1-v)} w_t h_t^s \quad \text{and} \quad s_t = \frac{\mu\beta}{(1+\mu\beta)(1-v)} w_t h_t^s. \quad (2.25)$$

This helps to understand how a change in the life expectancy affects the optimal plan.

**Corollary 2.4** (*Life-Expectancy and the Optimal Plan of Cohort  $t$* )

If  $w_t > w_c$  then it holds that

$$\frac{\partial h_t^s}{\partial \mu} > 0, \quad \frac{\partial c_t^y}{\partial \mu} < 0, \quad \frac{\partial s_t}{\partial \mu} > 0, \quad \frac{\partial c_{t+1}^o}{\partial \mu} < 0.$$

Hence, a higher life expectancy increases the supply of hours worked. This reflects the appreciation of the utility when old relative to the utility when young. Through this channel the demand for leisure declines and  $h_t^s$  increases.<sup>15</sup>

<sup>14</sup>The function  $\bar{v}(\mu\beta)$  is strictly positive and declining in  $\mu\beta$  with  $\bar{v}(0) \approx 0.382$  and  $\bar{v}(1) \approx 0.293$ . Hence, Assumption 1 imposes a tighter constraint on  $\nu$  than just  $\nu < 1/2$  which is necessary for (2.22) to hold.

<sup>15</sup>A higher  $\mu$  also reduces the gross rate of return to a surviving old,  $R_{t+1}/\mu$ . However, for  $U$  of (2.21) the substitution and the income effect associated with such a reduction on  $h_t^s$ ,  $c_t^y$ , and  $s_t$  cancel out.

The effect of a higher life expectancy on consumption when young is the result of two opposing channels. On the one hand, for a given wage income, the propensity to consume in (2.25) falls. This reflects the desire to shift resources into the second period of life which now has more weight. On the other hand, there will be more income since the supply of hours worked increases. Then, consumption smoothing calls for more consumption when young. Overall, the former effect dominates so that  $c_t^y$  falls in  $\mu$ .

The same two channels determine the effect of a higher life expectancy on savings. However, now they are reinforcing. Indeed, for a given wage income, the propensity to save in (2.25) increases. Moreover, a higher wage income and consumption smoothing imply more savings, too. Hence,  $s_t$  increases in  $\mu$ .

Finally, consumption when old declines with a higher life expectancy. Again, two channels of opposite sign are at work. On the one hand, savings increase pushing  $c_{t+1}^o$  upwards. On the other hand, the rate of return on savings for a surviving old,  $R_{t+1}/\mu$ , falls. As the latter dominates,  $c_{t+1}^o$  declines in  $\mu$ .

### 3 Inter-temporal General Equilibrium

#### 3.1 Definition

A *price system* corresponds to a sequence  $\{w_t, R_t\}_{t=1}^{\infty}$ . An *allocation* is a sequence

$$\{c_t^y, l_t, c_t^o, s_t, h_t^s, Y_t, K_t, N_t, H_t^d, I_t, q_t(n), a_t(n), h_t(n), i(q_t(n))\}_{t=1}^{\infty}$$

for all tasks  $n \in [0, N_t]$ . It comprises a plan  $\{c_t^y, l_t, c_t^o, s_t, h_t^s\}_{t=1}^{\infty}$  for all cohorts, consumption of the old at  $t = 1$ ,  $c_1^o$ , and a plan  $\{Y_t, K_t, N_t, H_t^d, I_t, q_t(n), a_t(n), h_t(n), i(q_t(n))\}_{t=1}^{\infty}$  for the production sector.

For an exogenous evolution of the labor force,  $L_t = L_1 (1 + g_L)^{t-1}$  with  $L_1 > 0$  and  $g_L > (-1)$ , and initial levels of fixed capital,  $K_1 > 0$ , and technological knowledge,  $A_0 > 0$ , an *inter-temporal general equilibrium with perfect foresight* corresponds to a price system, an allocation, and a sequence  $\{A_t\}_{t=1}^{\infty}$  of the aggregate technological knowledge indicator that comply with the following conditions for all  $t = 1, 2, \dots, \infty$ :

(E1) The production sector satisfies Propositions 2.1, 2.2 and equation (2.16).

(E2) The indicator  $A_t$  evolves according to (2.8).

(E3) The plan of each cohort satisfies Proposition 2.5.

(E4) The market for the manufactured good clears, i. e.,

$$\mu L_{t-1} c_t^o + L_t c_t^y + I_t + I_t^K = Y_t,$$

where  $I_t^K$  is aggregate investment in fixed capital.

(E5) There is full employment of labor, i. e.,

$$h_t N_t = h_t^s L_t.$$

(E1) assures the optimal behavior of the production sector and zero profits. In conjunction with (E2) the evolution of technological knowledge for the economy as a whole boils down to

$$A_t = a_t = A_{t-1} (1 + q_t), \quad \text{for all } t \text{ given } A_0 > 0. \quad (3.1)$$

(E3) guarantees the optimal behavior of the household sector under perfect foresight. Since the old own the capital stock, their consumption at  $t = 1$  is  $\mu L_0 c_1^o = R_1 K_1$  and  $s_0 = K_1 / L_0$ . (E4) states that the aggregate demand for the manufactured good produced at  $t$  is equal to its supply. Aggregate demand at  $t$  comprises aggregate consumption,  $\mu L_{t-1} c_t^o + L_t c_t^y$ , aggregate automation investments,  $I_t$ , and aggregate investment in fixed capital,  $I_t^K$ . On the supply side, it reflects the (innocuous) assumption that fixed capital fully depreciates after one period. According to (E5) the aggregate demand for hours worked must be equal to its supply. Here, use is made of (E1) in that  $h_t(n) = h_t$  for all  $n$ .

To focus the discussion I henceforth restrict attention to constellations where, for all  $t$ , profit-maximizing firms decide to automate and utility-maximizing cohorts express a strictly positive demand for leisure. The following assumption accomplishes this.

**Assumption 2** For all  $t$  it holds that

$$w_t > \alpha A_{t-1} > w_c.$$

The inequality  $w_t > \alpha A_{t-1}$  is equivalent to  $\omega_t > \alpha$ . Hence, automation investments are profit-maximizing (see Proposition 2.1). If  $w_t > w_c$  then cohort  $t$  has a strictly positive demand for leisure (see Proposition 2.5). Finally, assuming  $\alpha A_{t-1} > w_c$  for all  $t$  simplifies the analysis of the transitional dynamics since the distinction between the three regimes  $\alpha A_{t-1} < w_c$ ,  $\alpha A_{t-1} = w_c$ , and  $\alpha A_{t-1} > w_c$  can be neglected. As  $A_{t-1}$  grows over time  $\alpha A_{t-1} > w_c$  is satisfied for all  $t$  if  $\alpha A_0 > w_c$ .

### 3.2 Labor Market Equilibrium

Since both, the aggregate demand for and the aggregate supply of labor, fall in the real wage there may be none, one, or multiple wage levels at which demand is equal to supply. This section establishes that a unique labor market equilibrium exists for all  $t$ . Moreover, I derive the condition under which the equilibrium wage satisfies Assumption 2. To accomplish this it proves useful to introduce the following notation:

$$k_t \equiv \frac{K_t}{A_{t-1}^{1-\nu} L_t}, \quad \underline{k}_c \equiv \frac{\alpha^{\frac{1-2\nu}{2}}}{\Lambda}, \quad \text{and} \quad \Lambda \equiv \left( \frac{\Gamma(1-\gamma)}{\alpha^{\frac{2-\gamma}{2}} w_c^{\nu\gamma}} \right)^{\frac{1}{\gamma}}.$$

Henceforth, I shall refer to  $k_t$  as the *efficient capital intensity*. Below, it will serve as the state variable of the dynamical system. The parameter  $\underline{k}_c$  denotes a critical level of the efficient capital intensity to be interpreted below. Moreover,  $\Lambda$  summarizes technological and preference parameters that affect the relationship between  $k_t$  and  $\omega_t$  defined by the labor-market equilibrium (see equation (3.2) below). Finally, I denote the equilibrium wage and the equilibrium amount of hours worked at  $t$  by  $\hat{w}_t$  and  $\hat{H}_t$ .

**Proposition 3.1** (*Labor Market Equilibrium*)

Suppose  $\alpha A_{t-1} > w_c$  holds. Then, a unique labor market equilibrium with  $\hat{w}_t > \alpha A_{t-1}$  exists for all  $t = 1, 2, \dots, \infty$  if and only if

$$k_t > \underline{k}_c.$$

Moreover, the labor market equilibrium defines a function  $\hat{\omega} : (\underline{k}_c, \infty) \rightarrow (\alpha, \infty)$  such that

$$\hat{\omega}_t = \omega(k_t) \quad \text{with} \quad \omega'(k_t) > 0.$$

Proposition 3.1 makes two points. First, it establishes the existence of a unique labor market equilibrium consistent with Assumption 2. Intuitively, this follows since the aggregate supply of hours worked,  $H_t^s$ , is sufficiently flatter than the aggregate demand for hours worked,  $H_t^d$ . Moreover,  $k_t > \underline{k}_c$  assures that  $H_t^d$  is sufficiently large relative to  $H_t^s$  so that  $H_t^d > H_t^s$  holds at  $w_t = \alpha A_{t-1}$ . Accordingly,  $\hat{w}_t > \alpha$  and the equilibrium wage satisfies  $\hat{w}_t > \alpha A_{t-1}$ .

Second, it lays open that the labor market equilibrium can be expressed as a function of  $k_t$ . This obtains since  $H_t^d = H_t^s$  may be stated as

$$k_t = \frac{\hat{\omega}_t^{\frac{1-2\nu}{2}}}{\Lambda} \left( 2\sqrt{\frac{\hat{\omega}_t}{\alpha}} - 1 \right)^{\frac{1}{\nu}}. \quad (3.2)$$

This condition delivers a unique  $\hat{w}_t > \alpha$  if and only if  $k_t > \underline{k}_c$  and implicitly defines the function  $\omega(k_t)$ . Hence,  $\hat{w}_t = A_{t-1}\omega(k_t)$ . A greater  $K_t$  or a lower  $A_{t-1}$  increase  $H_t^d$ , a lower  $L_t$  reduces  $H_t^s$ . These changes imply a higher level of  $\hat{w}_t$ ,  $\hat{w}_t$ , and  $k_t$ . This is captured by the derivative  $\omega'(k_t) > 0$ .

### 3.3 Dynamical System

The transitional dynamics of the inter-temporal general equilibrium can be analyzed through the evolution of a single state variable,  $k_t$ . To derive the equilibrium sequence  $\{k_t\}_{t=1}^{\infty}$  observe that conditions (E3) and (E4) require investments in fixed capital to equal savings, i. e.,  $I_t^K = s_t L_t = K_{t+1}$ , or

$$\frac{\mu\beta}{(1 + \mu\beta)(1 - \nu)} w_t h_t^s L_t = K_{t+1}, \quad \text{for all } t = 1, 2, \dots, \infty. \quad (3.3)$$

Using Proposition 2.1 and 2.5 the latter equation may be expressed as

$$\Omega \omega_t^{\frac{1-\nu}{2}} = k_{t+1}, \quad \text{for } t = 1, 2, \dots, \infty, \quad (3.4)$$

where,

$$\Omega \equiv \frac{\alpha^{\frac{1-\nu}{2}} \mu \beta \omega_c^\nu}{(1 + \mu \beta) (1 - \nu) (1 + g_L)}$$

summarizes technology, preference, and demography parameters that affect the relationship between  $\omega_t$  and  $k_{t+1}$ . Henceforth, I shall refer to equation (3.4) as the capital market equilibrium condition. The equilibrium difference equation that describes the evolution of  $k_t$  results from replacing  $\omega_t$  of (3.4) with the labor market clearing condition  $\hat{\omega}_t = \omega(k_t)$  of Proposition 3.1. This gives

$$k_{t+1} = \Omega [\omega(k_t)]^{\frac{1-\nu}{2}}. \quad (3.5)$$

A difficulty arises since the labor market equilibrium has to be such that  $\hat{\omega}_t > \alpha$ . From Proposition 3.1 this requires  $k_t > \underline{k}_c$  for all  $t$ . Hence, (3.4) is to deliver a value  $k_{t+1} > \underline{k}_c$ . A necessary and sufficient condition for this is  $\Omega \alpha^{\frac{1-\nu}{2}} > \underline{k}_c$ . Hence, if the latter inequality is satisfied then for any  $k_t > \underline{k}_c$  it also holds that  $k_{t+1} > \underline{k}_c$  and the labor market equilibrium at  $t + 1$  satisfies  $\hat{\omega}_{t+1} > \alpha$ . For notational simplicity define

$$\bar{k}_c \equiv \Omega \alpha^{\frac{1-\nu}{2}}.$$

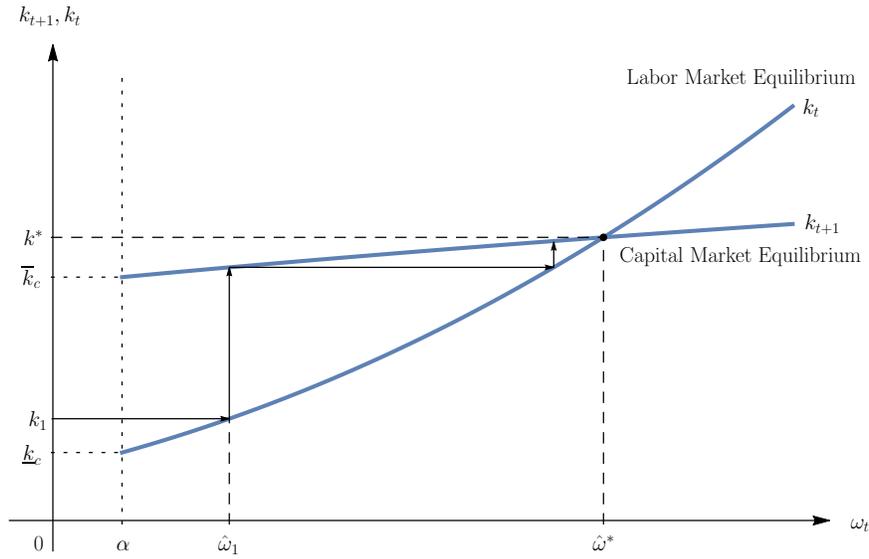
**Proposition 3.2** (*Dynamical System, Steady-State, and Transitional Dynamics*)

Let  $\bar{k}_c > \underline{k}_c$  and consider initial values  $(K_1, L_1, A_0) > 0$  such that  $k_1 > \underline{k}_c$ . Then, there is a unique monotonic equilibrium sequence  $\{k_t\}_{t=1}^\infty$  with  $k_t > \underline{k}_c$  for all  $t$ . Moreover, for any  $k_1 > \underline{k}_c$  it holds that  $\lim_{t \rightarrow \infty} k_t = k^* > \bar{k}_c$  where  $k^* = \Omega [\omega(k^*)]^{\frac{1-\nu}{2}}$ .

Proposition 3.2 exploits the properties of the equilibrium difference equation (3.5). Since  $\bar{k}_c = \Omega [\omega(\underline{k}_c)]^{\frac{1-\nu}{2}}$ , the condition  $\bar{k}_c > \underline{k}_c$  assures that  $k_{t+1} > k_t > \underline{k}_c$  for values of  $k_t$  close to  $\underline{k}_c$ . Then, the proposition follows since  $[\omega(k_t)]^{\frac{1-\nu}{2}}$  is sufficiently concave.

A more instructive intuition for Proposition 3.2 can be gained from Figure 3.1. This figure depicts the labor market equilibrium at  $t$  of equation (3.2) and the capital market equilibrium at  $t$  of equation (3.4) for  $\bar{k}_c > \underline{k}_c$ . Then, for any  $k_1 > \underline{k}_c$  the labor market at  $t = 1$  delivers a unique  $\omega_1 = \hat{\omega}_1 > \alpha$ . Using  $\hat{\omega}_1$  in the capital market equilibrium condition at  $t = 1$  delivers a unique  $k_2 > \underline{k}_c$ . Clearly, these steps apply to any pair  $(k_t, k_{t+1}) > \underline{k}_c$ . Figure 3.1 also highlights that the evolution of  $k_t$  will be monotonic with convergence to the steady state,  $k^* > \bar{k}_c$ .

Figure 3.1: The Dynamical System, Steady State, and Transitional Dynamics.



**Note:** For any  $k_1 > \bar{k}_c$  the labor market at  $t = 1$  delivers  $\omega_1 = \hat{\omega}_1 > \alpha$ . Since  $\bar{k}_c > k_c$ , using  $\hat{\omega}_1$  in the capital market equilibrium condition for  $t = 1$  delivers  $k_2 > k_c$  and so forth.

## 4 Short-Run Macroeconomic Implications of Population Aging

Suppose cohort  $t$  anticipates an increase in its life expectancy and/or reduces its fertility. The short-run macroeconomic implications of an anticipated increase in life expectancy for automation, growth, and factor shares are contemporaneous whereas those of a decline in fertility materialize only in period  $t + 1$ .

### 4.1 Increasing Longevity

Let  $\hat{q}_t = q(\hat{\omega}_t)$  denote the cost-minimizing productivity growth rate of (2.13) evaluated at the labor-market equilibrium. The following corollary to Proposition 3.1 shows how a change in  $\mu$  affects the equilibrium wage and the labor productivity per hour worked.

**Corollary 4.1** (*Short-Run Effects: Equilibrium Wage and the Labor Productivity per Hour Worked*)

Consider the labor market equilibrium of Proposition 3.1. Given  $k_t$ , it holds that

$$\frac{d\hat{\omega}_t}{d\mu} < 0 \quad \text{and} \quad \frac{d\hat{q}_t}{d\mu} < 0.$$

Intuitively, if cohort  $t$  expects to live longer, then, in accordance with Corollary 2.4, the individual, hence, the aggregate supply of hours worked increases. Accordingly, the

equilibrium wage,  $\hat{w}_t$ , falls. Moreover, by definition,  $\hat{w}_t$ , falls. Then, an anticipated increase in longevity reduces the growth rate of the labor productivity per hour worked since, with Proposition 2.1,

$$\frac{d\hat{q}_t}{d\mu} = \underbrace{\frac{\partial q(\hat{w}_t)}{\partial \omega_t}}_{(+)} \underbrace{\frac{\partial \hat{w}_t}{\partial \mu}}_{(-)} < 0.$$

Let  $\hat{H}_t^d = H^d(\hat{w}_t)$  denote the equilibrium amount of hours worked at  $t$ . The corresponding amount of performed tasks is  $\hat{N}_t = A_{t-1}(1 + q(\hat{w}_t))H^d(\hat{w}_t)$ . Accordingly, short-run GDP in absolute and per-capita terms is, respectively,  $G\hat{D}P_t = F(K_t, \hat{N}_t) - \hat{N}_t i(\hat{w}_t)$  and  $g\hat{d}p_t = G\hat{D}P_t/P_t$ , where  $P_t$  is the population at  $t$ .

**Corollary 4.2** (*Short-Run Effects: GDP and gdp*)

Consider the labor market equilibrium of Proposition 3.1. Given  $k_t$ , it holds that

$$\frac{dG\hat{D}P_t}{d\mu} > 0 \quad \text{and} \quad \frac{dg\hat{d}p_t}{d\mu} > 0.$$

Hence, an anticipated increase in longevity increases GDP and gdp in the short run. The intuition is the following. A higher  $\mu$  expands the labor supply and lowers the equilibrium wage. This affects  $G\hat{D}P_t$  through two channels. First, given  $\hat{H}_t^d$ , the incentive to automate weakens. However, as firms choose the degree of automation per task and the number of tasks to maximize profits, this channel has no first-order effect on  $G\hat{D}P_t$ . Second, given  $\hat{q}_t$ , the decline in the equilibrium wage increases the level of employment. Accordingly, more tasks will be performed. Each of these additional tasks is associated with a strictly positive net output. Hence,  $G\hat{D}P_t$  increases. Moreover, since the increase in  $\mu$  does not affect the population size  $g\hat{d}p_t$  increases, too.

Finally, denote the labor share evaluated at the labor-market equilibrium by  $\hat{L}S_t = LS(\hat{w}_t)$ .

**Corollary 4.3** (*Short-Run Effects: Labor Share*)

Consider the labor market equilibrium of Proposition 3.1. Given  $k_t$ , it holds that

$$\frac{d\hat{L}S_t}{d\mu} > 0.$$

Hence, in the short run, a higher life expectancy increases the labor share. To gain intuition for this finding express  $\hat{L}S_t$  as

$$\hat{L}S_t = \frac{\hat{w}_t h(\hat{w}_t)}{\hat{w}_t h(\hat{w}_t) + \gamma i(\hat{w}_t)}$$

and consider the decomposition

$$\frac{d\hat{L}S_t}{d\mu} = \left[ \underbrace{\frac{\partial \hat{L}S_t}{\partial \hat{\omega}_t}}_{(+)} + \underbrace{\frac{\partial \hat{L}S_t}{\partial h}}_{(+)} \underbrace{\frac{\partial h(\hat{\omega}_t)}{\partial \hat{\omega}_t}}_{(-)} + \underbrace{\frac{\partial \hat{L}S_t}{\partial i_t}}_{(-)} \underbrace{\frac{\partial i(\hat{\omega}_t)}{\partial \hat{\omega}_t}}_{(+)} \right] \underbrace{\frac{\partial \hat{\omega}_t}{\partial \mu}}_{(-)} > 0.$$

Here, the positive overall effect of  $\mu$  on  $\hat{L}S_t$  obtains even though  $(\partial \hat{L}S_t / \partial \hat{\omega}_t) (\partial \hat{\omega}_t / \partial \mu) < 0$ . This channel is dominated since weaker automation incentives imply more hours per task and lower investment outlays.

## 4.2 Declining Fertility

A lower fertility rate of cohort  $t$  induces the following changes to the equilibrium allocation at  $t + 1$ .

**Corollary 4.4** (*Short-Run Effects: Equilibrium Wage and the Labor Productivity per Hour Worked*)

Consider the labor market equilibrium of Proposition 3.1 at  $k_{t+1}$ . Then, it holds that

$$\frac{d\hat{\omega}_{t+1}}{dg_L} < 0 \quad \text{and} \quad \frac{d\hat{q}_{t+1}}{dg_L} < 0.$$

Intuitively, a lower  $g_L$  reduces the labor supply at  $t + 1$  at the extensive margin so that the equilibrium wage increases. By definition,  $\hat{\omega}_{t+1}$  will also increase. Then, with Proposition 2.1 one has

$$\frac{d\hat{q}_{t+1}}{dg_L} = \underbrace{\frac{\partial q(\hat{\omega}_{t+1})}{\partial \omega_{t+1}}}_{(+)} \underbrace{\frac{\partial \hat{\omega}_{t+1}}{\partial g_L}}_{(-)} < 0,$$

i. e., in the short run a decline in fertility increases the growth rate of the labor productivity per hour worked.

**Corollary 4.5** (*Short-Run Effects: GDP and  $gdp$* )

Consider the labor market equilibrium of Proposition 3.1 at  $k_{t+1}$ . Then, it holds that

$$\frac{d\hat{G}DP_{t+1}}{dg_L} > 0 \quad \text{and} \quad \frac{dg\hat{d}p_{t+1}}{dg_L} < 0.$$

Hence,  $GDP$  falls in response to a decline in  $g_L$  whereas per-capita  $GDP$  increases. The intuition is as follows. The higher equilibrium wage induced by a lower fertility rate has

two effects on  $G\hat{D}P_{t+1}$ . First, for a given level of employment, it strengthens the incentive to automate and boosts the growth rate of the labor productivity per hour worked. However, this channel has no first-order effect on  $G\hat{D}P_{t+1}$  since  $\hat{q}_{t+1}$  is profit-maximizing. Second, for a given growth rate of the labor productivity per hour worked, the level of employment declines. As a consequence,  $G\hat{D}P_{t+1}$  falls. However, the absolute value of the proportionate decline in  $G\hat{D}P_{t+1}$  is smaller than the one of the decline in the population of period  $t + 1$ . Therefore,  $g\hat{d}p_{t+1}$  increases.

Finally, Corollary 4.4 and 2.3 imply that  $\hat{L}S_{t+1}$  falls in response to a lower fertility rate since stronger incentives to automate reduce the equilibrium labor share.

**Corollary 4.6** (*Short-Run Effects: Labor Share*)

Consider the labor market equilibrium of Proposition 3.1 at  $k_{t+1}$ . Then, it holds that

$$\frac{d\hat{L}S_{t+1}}{dg_L} > 0.$$

## 5 Long-Run Macroeconomic Implications of Population Aging

This section derives the long-run, i. e., *steady-state*, implications of a permanent increase in life expectancy and a permanent decline in the fertility rate for automation, growth, and factor shares. It proves useful to start the analysis with the structural properties of the steady state.<sup>16</sup>

### 5.1 Structural Properties of the Steady State

The steady-state evolution of all endogenous variables is as follows.

**Proposition 5.1** (*Structural Properties of the Steady State*)

Consider the steady state of Proposition 3.2. Then, aggregate technological knowledge grows at rate  $q^* > 0$ . Moreover,

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<sup>16</sup>A simple calibration exercise reveals that the quantitative properties of the steady state are broadly consistent with the long-run evolution of industrialized economies over the last century. Details are available from the author upon request.

$$\begin{aligned}
a) \quad & \frac{a_{t+1}}{a_t} = 1 + q^*, \quad \frac{h_{t+1}}{h_t} = \frac{1}{1 + q^*}, \quad i_t = i^* > 0, \quad c_t = c^*, \\
b) \quad & \frac{w_{t+1}}{w_t} = \frac{\hat{w}_{t+1}}{\hat{w}_t} = 1 + q^*, \quad R_t = R^* > 0, \\
c) \quad & \frac{h_{t+1}^s}{h_t^s} = \frac{1}{(1 + q^*)^\nu}, \quad \frac{c_{t+1}^y}{c_t^y} = \frac{c_{t+1}^o}{c_t^o} = \frac{s_{t+1}}{s_t} = (1 + q^*)^{1-\nu}, \\
d) \quad & \frac{\hat{H}_{t+1}}{\hat{H}_t} = (1 + q^*)^{-\nu} (1 + g_L), \quad \frac{Y_{t+1}}{Y_t} = \frac{K_{t+1}}{K_t} = \frac{I_{t+1}}{I_t} = \frac{N_{t+1}}{N_t} = (1 + q^*)^{1-\nu} (1 + g_L).
\end{aligned}$$

The intuition is as follows. Since  $\omega^* > \alpha$  firms undertake automation investments that support a strictly positive growth rate of aggregate technological knowledge,  $q^* > 0$ . On the production side, this means that the labor productivity per hour worked increases at this rate. Accordingly, there will be rationalization at the level of each task, i. e.,  $h_{t+1}/h_t < 1$ . Automation investments per task remain constant over time. The real wage inherits the growth rate of aggregate technological knowledge since by definition  $\hat{w}_t = A_{t-1}\hat{\omega}^*$ . As wages and the productivity per working hour grow at the same rate and  $i_t = i^*$  the costs per task are time-invariant, i. e.,  $c_t = c^*$ .

On the household side, wage growth implies a declining individual supply of hours worked. The key implication is that wage income,  $w_t h_t^s$ , grows at a factor  $(1 + q^*)^{1-\nu}$ , which is also the growth factor of consumption in both periods of life and of individual savings.

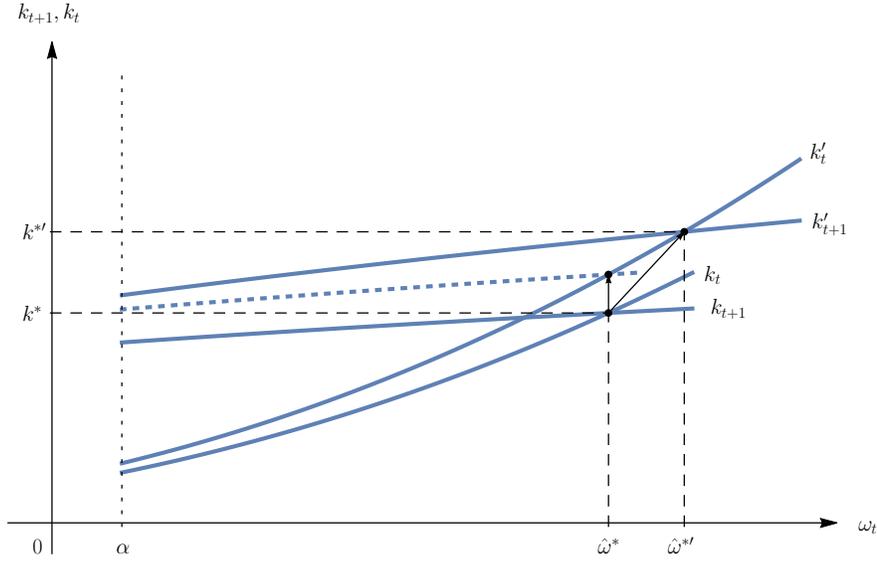
At the level of economic aggregates, the evolution of the equilibrium amount of hours worked reflects a decline at the intensive margin,  $(1 + q^*)^{-\nu}$ , and an expansion at the extensive margin,  $1 + g_L$ . From the accumulation equation (3.3) it is obvious that fixed capital grows with a factor  $(1 + q^*)^{1-\nu} (1 + g_L)$ . Total output,  $Y_t$ , the aggregate demand for automation investments,  $I_t$ , the number of tasks,  $N_t$ , and, hence,  $GDP_t$  inherit this trend.

Finally, observe that the steady state is a balanced growth path as the labor share, the ratios  $K_t/Y_t$ ,  $I_t/Y_t$ , and  $(\mu L_{t-1} c_t^o + L_t c_t^y)/Y_t$  as well as the real rental rate of capital remain constant over time.

## 5.2 Increasing Longevity, Declining Fertility, and the Long Run

The following corollary shows that of two otherwise identical economies the one with a higher life expectancy and/or a lower fertility rate enjoys faster steady-state growth of the labor productivity per hour worked. As a higher  $\mu$  and a lower  $g_L$  increase the steady-state OADR it follows for the long run that per-capita variables grow faster in the older economy.

Figure 5.1: The Effect of a Higher Life Expectancy on the Steady State.



**Note:** In response to a permanent increase in life expectancy from  $\mu$  to  $\mu'$  the steady state of the economy switches from  $(\omega^*, k^*)$  to  $(\omega^{\prime}, k^{\prime})$ . The labor market equilibrium condition (3.2) denoted, respectively, by  $k_t$  and  $k'_t$  shifts upwards. The capital market equilibrium locus of (3.4) denoted, respectively, by  $k_{t+1}$  and  $k'_{t+1}$  shifts upwards for two reasons. First, individual wage income increases as individuals work more hours, and, second, the propensity to save increases. The dashed blue line shows the upward shift of the capital market equilibrium locus that reflects only the increase in the supply of hours worked. This shift leaves  $\hat{\omega}^*$  unchanged.

**Corollary 5.1** (*Long-Run Effects: Labor Productivity per Hour Worked*)

Consider the steady state of Proposition 3.2. It holds that

$$\frac{dq^*}{d\mu} > 0 \quad \text{and} \quad \frac{dq^*}{dg_L} < 0.$$

The effect of a permanent increase in  $\mu$  on  $q^*$  reflects three channels which are illustrated in Figure 5.1. Initially the economy has a survival probability equal to  $\mu$  and starts in the steady state  $(\omega^*, k^*)$ . The new steady state corresponding to  $\mu' > \mu$  is  $(\omega^{\prime}, k^{\prime})$ . The first channel is the short-run effect identified in Corollary 4.1 and propagates through the labor market. A higher  $\mu$  increases the individual and the aggregate supply of hours worked. Accordingly, the labor-market equilibrium locus shifts upwards (see the curve denoted by  $k'_t$ ), and, given  $k^*$ , the equilibrium wage, falls. The second and the third channel operate through the capital market. Here, a greater  $\mu$  increases savings for two reasons. First, the wage income increases with the individual supply of hours worked (second channel, see Corollary 2.4). Given  $\omega_t$ , this shifts the capital market equilibrium locus in Figure 5.1 upwards (see the dashed blue line). Second, the individual propensity to save increases (third channel, see Corollary 2.4). In Figure 5.1, this effect shifts the capital market equilibrium locus even further upwards (see the curve denoted by  $k'_{t+1}$ ).

As a result, the new steady state has  $k^{*'} > k^*$ ,  $\hat{\omega}^{*'} > \hat{\omega}^*$ , and,  $q^{*'} > q^*$ .<sup>17</sup> Hence, population aging through increased longevity induces faster steady-state growth of per-capita variables.

A permanent decline in the fertility rate,  $g_L$ , means higher savings per unit of next period's workers, i. e.,  $\Omega$  increases. This shifts the capital market equilibrium locus in Figure 5.1 upwards (not shown). As a consequence, the steady state corresponding to  $g'_L < g_L$  has  $k^{*'} > k^*$ ,  $\hat{\omega}^{*'} > \hat{\omega}^*$ , and,  $q^{*'} > q^*$ . Hence, population aging through a permanent decline in fertility also leads to faster long-run growth of per-capita variables.

Population aging also affects the long-run growth rate of  $GDP$  and  $gdp$  that are, respectively, given by  $g_{GDP}^* = (1 + q^*)^{1-\nu} (1 + g_L) - 1$  and  $g_{gdp}^* = (1 + q^*)^{1-\nu} - 1$ .

**Corollary 5.2** (*Long-Run Effects: Growth of GDP and gdp*)

Consider the steady state of Proposition 3.2. It holds that

$$\frac{dg_{GDP}^*}{d\mu} > 0, \quad \frac{dg_{GDP}^*}{dg_L} > 0, \quad \frac{dg_{gdp}^*}{d\mu} > 0, \quad \frac{dg_{gdp}^*}{dg_L} < 0.$$

Hence, irrespective of its source population aging increases the long run growth rate of  $gdp$  since it speeds up the growth rate of labor productivity per hour worked. If a higher longevity is the source of population aging then this force makes  $GDP$  grow faster, too. However, if population aging is due to a decline in fertility then the growth rate of  $GDP$  falls since the decline in the growth rate of the work force dominates.

Finally, let  $\hat{L}S^* = LS(\omega^*)$  denote the steady-state labor share.

**Corollary 5.3** (*Long-Run Effects: Labor Share*)

Consider the steady state of Proposition 3.2. It holds that

$$\frac{d\hat{L}S^*}{d\mu} < 0 \quad \text{and} \quad \frac{d\hat{L}S^*}{dg_L} > 0.$$

Hence, population aging reduces the steady-state labor share irrespective of its source. From Corollaries 4.3, 4.6, and 5.1, the intuition is that a higher  $\mu$  or a lower  $g_L$  increases  $q^*$  which reduces  $\hat{L}S^*$ .

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<sup>17</sup>The underlying computations reveal that, as shown in Figure 5.1, the first and the second channel shift  $k^*$  upwards while leaving  $\hat{\omega}^*$  unaffected.

Table 6.1: The Effects of Changing  $\mu$  and  $g_L$  for the Short and the Long Run.

Short-Run Effects					Long-Run Effects				
	$\hat{q}$	$G\hat{D}P$	$g\hat{d}p$	$\hat{L}S$		$q^*$	$g_{GDP}^*$	$g_{gdp}^*$	$LS^*$
$\mu$	(-)	(+)	(+)	(+)	$\mu$	(+)	(+)	(+)	(-)
$g_L$	(-)	(+)	(-)	(+)	$g_L$	(-)	(+)	(-)	(+)

**Note:** The short-run effects of a change in  $\mu$  at  $t$  apply to period- $t$  variables, a change in  $g_L$  at  $t$  applies to period- $t + 1$  variables.

## 6 Concluding Remarks

Since the 1960ies population aging has changed the macroeconomic environment that firms operate in. An increasing longevity and a declining fertility have been and will remain the key drivers of this process in many industrialized countries. At the same time, the scale and scope of automation substantially widened through technological progress. This paper shows that population aging implies behavioral adjustments that affect the incentives to automate, hence, economic growth, and factor shares. Table 6.1 summarizes the results of the analysis.

The present paper gives rise to several new questions that a comprehensive understanding of the effects of population aging on automation, growth, and factor shares needs to address. One concerns the role of increasing educational attainments that have been observed since the 1960ies (Barro and Lee (2018)). Intuition suggests that the expectation of a longer working life may increase the rate of return of an educational investment. At the same time, new automation technologies may depreciate the acquired human capital so that the potential effect of these tendencies on the incentive to automate, growth, and factor shares remains elusive.

Finally, one may want to allow for alternative ways to expand the supply of hours worked in response to aging. They include an endogenous retirement age for individuals or an extensive margin of the labor supply for households. The results of the present paper suggest a tendency to retire later or to expand the extensive margin in response to a higher life-expectancy. Both are in line with the empirical evidence (see, e. g., Bloom, Canning, Mansfield, and Moore (2007), Aísa, Pueyo, and Sanso (2012)). As these adjustments induce a positive level effect on the aggregate labor supply, one may conjecture that at least the qualitative effects for the short are similar to those derived in the analysis above. I leave the detailed analysis of these issues for future research.

## A Appendix: Proofs

The proofs of Proposition 2.2, 2.4, as well as of Corollary 2.2, 2.3, 4.6, and 5.3 are given in the main text.

### A.1 Proof of Proposition 2.1

Given  $q(\omega_t)$  of (2.13), equation (2.9) delivers  $h_t = 1/(A_{t-1}(1+q(\omega_t))) \equiv h(\omega_t)/A_{t-1}$ . From (2.4)  $i_t = i(\omega_t)$ . Since the wage cost per task is  $w_t h_t = \omega_t h(\omega_t)$ , we have  $c_t = \omega_t h(\omega_t) + i(\omega_t) \equiv c(\omega_t)$ . Continuity of these functions follows since  $\lim_{\omega_t \downarrow \alpha} q(\omega_t) = 0$ . The remaining arguments that complete the proof are straightforward or given in the main text. ■

### A.2 Proof of Corollary 2.1

If  $\omega_t > \alpha$  then  $q_t > 0$  and the rationalization effect follows since  $(A_{t-1}(1+q_t))^{-1} < A_{t-1}^{-1}$ . The productivity effect follows since  $c_t$  is the solution to (2.11) and  $c(\omega_t)|_{\omega_t=\alpha} = \omega_t$ . ■

### A.3 Proof of Proposition 2.3

Claim 1 follows immediately from (2.17) and (2.18) evaluated at  $\omega_t = \alpha$ . The proof of Claim 2 is given in the main text.

The proof of Claim 3 is as follows. From (2.17) and (2.18),  $H_t^{d2}(w_t) \geq H_t^{d1}(w_t, \alpha)$  holds if and only if

$$\left(\frac{1}{\omega_t}\right)^{\frac{1}{\gamma}} \geq \sqrt{\frac{\alpha}{\omega_t}} \left(\frac{1}{2\sqrt{\alpha\omega_t} - \alpha}\right)^{\frac{1}{\gamma}}. \quad (\text{A.1})$$

Rearranging using  $z \equiv \omega_t/\alpha \geq 1$  reveals that the latter condition boils down to

$$0 \geq z^{\frac{2-\gamma}{2}} - 2z^{\frac{1}{2}} + 1 \equiv \text{RHS}(z). \quad (\text{A.2})$$

One readily verifies that  $\text{RHS}(1) = 0$  and  $\text{RHS}'(1) < 0$ . Hence, there are values  $z > 1$  so that (A.1) holds with strict inequality. Observe further that  $\text{RHS}(z)$  attains a minimum at

$$z_{\min} = \left(\frac{2}{2-\gamma}\right)^{\frac{2}{1-\gamma}} > 1$$

since  $\gamma > 0$ . Moreover, for  $z > z_{\min}$ ,  $\text{RHS}(z)$  monotonically increases with  $\lim_{z \rightarrow \infty} \text{RHS}(z) = \infty$ . The latter follows as  $\text{RHS}(z)$  may be written as

$$\text{RHS}(z) = z^{\frac{1}{2}} \left( z^{\frac{1-\gamma}{2}} - 2 + z^{-\frac{1}{2}} \right)$$

and  $\gamma < 1$ . Accordingly, there is a unique  $\bar{\omega} \in (\alpha, \infty)$  such that (A.2), hence, (A.1), is violated for  $\omega_t > \bar{\omega}$ .

The values of  $q(\bar{\omega})$  and  $\bar{q}(\bar{\omega})$  in Table 2.1 are derived as follows. From (A.2) I compute the critical  $z_c > 1$  that satisfies  $\text{RHS}(z_c) = 0$ . The latter is then used to compute  $q(\bar{\omega})$  using Proposition 2.1. Finally,  $\bar{q}(\bar{\omega}) = (1 + q(\bar{\omega}))^{1/30} - 1$ . ■

## A.4 Proof of Proposition 2.5

For ease of notation I shall most often suppress the time argument. Consider problem (2.24). Since preferences are increasing in  $c^o$  both per-period budget constraints will hold as equalities and can be merged. Accordingly, the Lagrangian of this problem is

$$\mathcal{L} = \ln c^y + \ln \left( 1 - \phi (1-l) (c^y)^{\frac{v}{1-v}} \right) + \mu \beta \ln c^o + \lambda \left[ w(1-l) - c^y - \frac{\mu c^o}{R} \right]. \quad (\text{A.3})$$

Corner solutions involving  $c^y = c^o = 0$  and  $l = 1$  can be excluded since  $U$  satisfies the Inada conditions and  $l = 1$  implies no income. Hence, with  $x \equiv (1-l) (c^y)^{\frac{v}{1-v}}$  the respective first-order Kuhn-Tucker conditions read as follows:

$$\frac{\partial \mathcal{L}}{\partial c^y} = \frac{1-v-\phi x}{c^y(1-v)(1-\phi x)} - \lambda = 0, \quad (\text{A.4})$$

$$\frac{\partial \mathcal{L}}{\partial l} = \frac{\phi (c^y)^{\frac{v}{1-v}}}{1-\phi x} - \lambda w \leq 0, \quad \text{with strict inequality if } l_t = 0, \quad (\text{A.5})$$

$$\frac{\partial \mathcal{L}}{\partial c^o} = \frac{\beta}{c^o} - \frac{\lambda}{R} = 0, \quad (\text{A.6})$$

$$\frac{\partial \mathcal{L}}{\partial \lambda} = w(1-l) - c^y - \frac{\mu c^o}{R} = 0. \quad (\text{A.7})$$

Suppose  $l > 0$ . Then, upon multiplication by  $(1-l)$ , condition (A.5) may be written as

$$\frac{\phi x}{(1-\phi x) w (1-l)} = \lambda. \quad (\text{A.8})$$

Using the latter to replace  $\lambda$  in (A.4) and (A.6) delivers, respectively,

$$c^y = \left( \frac{1}{\phi x} - \frac{1}{1-v} \right) w(1-l) \quad (\text{A.9})$$

and

$$c^o = \beta R \left( \frac{1}{\phi x} - 1 \right) w(1-l). \quad (\text{A.10})$$

With (A.9) and (A.10) in the budget constraint (A.7) I obtain

$$\phi x_t = \phi x = \frac{(1+\mu\beta)(1-v)}{1+(1+\mu\beta)(1-v)} \in (0,1). \quad (\text{A.11})$$

Using (A.11) in (A.9), (A.10), and (2.23) delivers (2.25). Since the optimal plan satisfies Assumption 1 I have  $1 > v(1+\mu\beta)$ , hence,  $c^y > 0$ .

From the definition of  $x$  with  $h^s = 1-l$  it holds that  $c^y = \left( x (h^s)^{-1} \right)^{\frac{1-v}{v}}$ . Replacing  $c^y$  with this expression in (2.25) and solving for  $h^s$  delivers  $h_t^s$ . Using the latter in (2.25) delivers  $c_t$  and  $s_t$ . Then,  $c_{t+1}^o$  is obtained from the budget when old. Clearly,  $h_t^s \leq 1$  as long as  $w_t \geq w_c$ . In accordance with this,  $w < w_c$  implies a strict inequality in (A.5).

To see that the solution identified by the Lagrangian (A.3) is indeed a global maximum if  $v < \bar{v}(\mu\beta)$  consider first the leading principal minors of the Hessian matrix of  $U(c^y, l, c^o)$ , i. e.,

$$\begin{aligned} D_1(c^y, l, c^o) &= -\frac{(1-v-\phi x)^2 + v\phi x(1-\phi x)}{(c^y(1-v)(1-\phi x))^2}, \\ D_2(c^y, l, c^o) &= \frac{\phi^2(1-2v-(1-v)\phi x)}{(c^y)^{\frac{2(1-2v)}{1-v}}(1-v)^2(1-\phi x)^3}, \\ D_3(c_t^y, l_t, c_{t+1}^o) &= -\frac{\mu\beta}{(c^o)^2} D_2(c_t^y, l_t, c_{t+1}^o). \end{aligned}$$

First, we have  $-D_1(c^y, l, c^o) > 0$ . Second, observe that  $D_2(c^y, l, c^o) > 0$  and  $-D_3(c^y, l, c^o) > 0$  hold if and only if condition (2.22) holds. Hence,  $U$  is strictly concave for all  $(c^y, l, c^o) \in \mathcal{P}$ .

What remains to be shown is that the solution identified by the Lagrangian satisfies condition (2.22). With  $\phi x$  of (A.11) this is the case if and only if

$$\frac{1-2\nu}{1-\nu} > \frac{(1+\mu\beta)(1-\nu)}{1+(1+\mu\beta)(1-\nu)}$$

or

$$\nu^2(1+\mu\beta) - \nu(3+\mu\beta) + 1 > 0.$$

It is not difficult to show that the latter condition is satisfied if and only if  $\nu < \bar{\nu}(\mu\beta)$  as stated in Assumption 1.

Finally, observe that surviving members of cohort 0 satisfy their budget constraint when old as equality, i. e., we have  $c_1^o = R_1 s_0 / \mu > 0$ . ■

## A.5 Proof of Corollary 2.4

Some straightforward algebra reveals that

$$\frac{\partial w_c}{\partial \mu} = \frac{\beta w_c}{\nu(1+\mu\beta)(1+(1-\nu)(1+\mu\beta))(1-\nu(1+\mu\beta))} > 0.$$

It follows that  $\partial h_t^s / \partial \mu > 0$ . From the definition of  $w_c$  and Proposition 2.5,  $c_t^y$  may be written as

$$c_t^y = \left( \frac{1-\nu(1+\mu\beta)}{\phi(1+(1+\mu\beta)(1-\nu))} \right)^{1-\nu} w_t^{1-\nu}.$$

Hence,

$$\frac{\partial c_t^y}{\partial \mu} = \frac{-(1-\nu)\beta w_t^{1-\nu}}{\phi^{1-\nu}(1+(1-\nu)(1+\mu\beta))^{2-\nu}(1-\nu(1+\mu\beta))^\nu} < 0.$$

The sign of  $\partial s_t / \partial \mu > 0$  follows since the marginal propensity to save in (2.25) increases in  $\mu$  and  $\partial h_t^s / \partial \mu > 0$ . Finally, using  $s_t$  in the budget constraint of a surviving old delivers

$$c_{t+1}^o = \frac{\beta R_{t+1} w_t^{1-\nu}}{\phi^{1-\nu}(1+(1-\nu)(1+\mu))^{1-\nu}(1-\nu(1+\mu))^\nu}.$$

Hence, by Assumption 1

$$\frac{\partial c_{t+1}^o}{\partial \mu} = -\frac{(\nu^2(1+\mu\beta) - \nu(3+\mu\beta) + 1)\beta^2 R_{t+1} w_t^{1-\nu}}{\phi^{1-\nu}(1+(1+\nu)(1+\mu\beta))^{2-\nu}(1-\nu(1+\mu\beta))^{1+\nu}} < 0. \quad \blacksquare$$

## A.6 Proof of Proposition 3.1

Under Assumption 2 the aggregate demand for hours worked is  $H_t^d = H_t^{1d}(\omega_t)$  of (2.17). The aggregate supply of hours worked,  $H_t^s = h_t^s L_t$ , follows with Proposition 2.5. Hence, the labor market equilibrium requires  $H_t^d = H_t^s$  or

$$\frac{K_t}{A_{t-1}} \sqrt{\frac{\alpha}{\omega_t}} \left( \frac{\Gamma(1-\gamma)}{2\sqrt{\alpha}\omega_t - \alpha} \right)^{\frac{1}{\gamma}} = L_t w_c^y w_t^{-\nu}.$$

Rearranging and using  $k_t \equiv K_t / (A_{t-1}^{1-\nu} L_t)$  delivers equation (3.2).

Denote the right-hand side of (3.2) by  $RHS(\omega_t)$  where  $RHS : [\alpha, \infty) \rightarrow [\underline{k}_c, \infty)$ . Then,  $RHS(\alpha) = \underline{k}_c > 0$ . Moreover, since  $\nu < 1/2$  we have  $RHS'(\omega_t) > 0$  for  $\omega_t > \alpha$  and  $\lim_{\omega_t \rightarrow \infty} RHS(\omega_t) = \infty$ . Hence, for equation (3.2) to be satisfied for any value  $\omega_t > \alpha$  it is necessary and sufficient to have  $RHS(\alpha) < k_t$  or  $k_t > \underline{k}_c$ . Then, the properties of  $RHS(\omega_t)$  assure that there is indeed a unique  $\hat{\omega}_t > \alpha$  that satisfies (3.2). The unique equilibrium wage is then  $\hat{w}_t = \hat{\omega}_t A_{t-1} > \alpha A_{t-1}$ , the equilibrium amount of hours worked is  $\hat{H}_t = H_t^{1^d}(\hat{\omega}_t) < L_t$ . By the implicit function theorem, the function  $\omega(k_t)$  has the indicated properties. ■

## A.7 Proof of Proposition 3.2

First, observe that  $k_t$  is a state variable of the inter-temporal general equilibrium. Indeed, given  $k_t$ , the labor market determines  $\hat{\omega}_t = A_{t-1} w_t > \alpha$ . Hence, Proposition 2.1 delivers  $q_t, a_t, i_t$ , and  $c_t$ . Proposition 2.2 and (2.16) determine  $N_t, Y_t, I_t$ , and  $H_t^d$ . Hence, (2.15) delivers  $R_t$ . On the household side, Proposition 2.5 gives  $h_t^s, l_t, c_t^y, c_t^o, s_t$ . Finally,  $K_{t+1}$  follows from (3.3).

Second, consider (3.2) and replace  $\omega_t$  by  $\omega_t = (k_{t+1}/\Omega)^{2/(1-\nu)}$  from (3.4). This gives the equilibrium difference equation (3.5) as

$$k_t = \frac{1}{\Lambda} \left( \frac{k_{t+1}}{\Omega} \right)^{\frac{1-2\nu}{1-\nu}} \left( \frac{2}{\sqrt{\alpha}} \left( \frac{k_{t+1}}{\Omega} \right)^{\frac{1}{1-\nu}} - 1 \right)^{\frac{1}{\gamma}}. \quad (\text{A.12})$$

Denote the right-hand side by  $RHS(k)$ . Since,  $k > \bar{k}_c$  and  $\lim_{k \downarrow \bar{k}_c} RHS(k) = \underline{k}_c$  I have  $RHS : (\bar{k}_c, \infty) \rightarrow (\underline{k}_c, \infty)$ .

One readily verifies that  $RHS'(k) > 0$ . To see that  $RHS''(k) > 0$  define  $\zeta \equiv k/\Omega$ . Then,  $RHS(k) = RHS(\zeta)$  and  $RHS'(k) = RHS'(\zeta) \cdot (d\zeta/dk)$ . Moreover,  $RHS''(k) = RHS''(\zeta) (d\zeta/dk)^2$  since  $d^2\zeta/dk^2 = 0$ . Hence,  $RHS''(k) > 0$  follows if  $RHS''(\zeta) > 0$ . To see that the latter holds define

$$z \equiv \frac{2}{\sqrt{\alpha}} \zeta^{\frac{1}{1-\nu}} - 1.$$

Then,  $RHS'(\zeta)$  becomes

$$RHS'(\zeta) = \frac{RHS(\zeta)}{(1-\nu)\zeta} \left[ 1 - 2\nu + \frac{2}{\gamma\sqrt{\alpha}} \frac{\zeta^{\frac{1}{1-\nu}}}{z} \right].$$

Hence, the sign of  $RHS''(\zeta)$  is given by the sign of

$$\frac{\partial \left( \frac{RHS(\zeta)}{\zeta} \right)}{\partial \zeta} \left[ 1 - 2\nu + \frac{2}{\gamma\sqrt{\alpha}} \frac{\zeta^{\frac{1}{1-\nu}}}{z} \right] + \frac{RHS(\zeta)}{\zeta} \left( \frac{2}{\gamma\sqrt{\alpha}} \right) \frac{\partial \left( \frac{\zeta^{\frac{1}{1-\nu}}}{z} \right)}{\partial \zeta}. \quad (\text{A.13})$$

Since  $RHS(\zeta)/\zeta = z^{1/\gamma} / (\Lambda \zeta^{\nu/(1-\nu)})$ , I have

$$\frac{\partial \frac{RHS(\zeta)}{\zeta}}{\partial \zeta} = \frac{z^{\frac{1}{\gamma}}}{\Lambda \gamma \zeta^{\frac{1}{1-\nu}}} \left( \frac{\partial z}{\partial \zeta} \frac{\zeta}{z} - \frac{\gamma\nu}{1-\nu} \right).$$

The term in parenthesis is strictly positive since

$$\frac{2}{\sqrt{\alpha}} \zeta^{\frac{1}{1-\nu}} (1-\nu\gamma) > -\nu\gamma.$$

Hence,  $\partial (RHS(\zeta)/\zeta) / \partial \zeta > 0$ . Since  $\nu < 1/2$ , equation (A.13) is strictly positive if

$$\frac{\partial \left( \frac{RHS(\zeta)}{\zeta} \right)}{\partial \zeta} \left[ \frac{\zeta^{\frac{1}{1-\nu}}}{z} \right] + \frac{RHS(\zeta)}{\zeta} \frac{\partial \left( \frac{\zeta^{\frac{1}{1-\nu}}}{z} \right)}{\partial \zeta} > 0. \quad (\text{A.14})$$

To see that this is indeed the case observe that

$$\frac{\partial \left( \frac{RHS(\zeta)}{\zeta} \right)}{\partial \zeta} \left[ \frac{\zeta^{\frac{1}{1-\nu}}}{z} \right] = \frac{z^{\frac{1-\gamma}{\gamma}}}{\Lambda \gamma} \left( \frac{\partial z}{\partial \zeta} \frac{\zeta}{z} - \frac{\nu \gamma}{1-\nu} \right) \quad \text{and} \quad \frac{RHS(\zeta)}{\zeta} \frac{\partial \left( \frac{\zeta^{\frac{1}{1-\nu}}}{z} \right)}{\partial \zeta} = \frac{z^{\frac{1-\gamma}{\gamma}}}{\Lambda} \left( \frac{1}{1-\nu} - \frac{\partial z}{\partial \zeta} \frac{\zeta}{z} \right).$$

The sum of these terms delivers inequality (A.14) as

$$\frac{z^{\frac{1-\gamma}{\gamma}}}{\Lambda} \left( \frac{\partial z}{\partial \zeta} \frac{\zeta}{z} \left( \frac{1}{\gamma} - 1 \right) + 1 \right) > 0.$$

The latter holds since  $\partial z / \partial \zeta > 0$  and  $0 < \gamma < 1$ .

$RHS'(k) > 0$  and strict convexity imply  $\lim_{k \rightarrow \infty} RHS(k) = \infty$ . Hence, for any  $k_t \in (\underline{k}_c, \infty)$ , (A.12) delivers a unique value  $k_{t+1} \in (\underline{k}_c, \infty)$ . A sufficient condition for the existence of a unique fixed point  $k^*$  with  $k^* > \underline{k}_c$  is  $\bar{k}_c > \underline{k}_c$ . Moreover,  $RHS'(k) > 0$  implies  $k^* > \bar{k}_c$ . Clearly,  $k^*$  is stable for all  $k_1 > \underline{k}_c$ . ■

## A.8 Proof of Corollary 4.1

Consider equation (3.2). Since  $\partial w_c / \partial \mu > 0$  it follows that  $\partial \Lambda / \partial \mu < 0$  and  $\partial \hat{\omega}_t / \partial \mu < 0$ . Hence,  $d\hat{\omega}_t / d\mu = (\partial \hat{\omega}_t / \partial \omega_t) (\partial \hat{\omega}_t / \partial \mu) < 0$ . As shown in the main text the sign of  $d\hat{q}_t / d\mu$  follows with Proposition 2.1. ■

## A.9 Proof of Corollary 4.2

Let  $G\hat{D}P_t = GDP(\hat{\omega}_t)$ . Then, it holds that  $dG\hat{D}P_t / d\mu = (\partial GDP(\hat{\omega}_t) / \partial \omega_t) (\partial \hat{\omega}_t / \partial \mu)$  where Corollary 4.1 delivers  $\partial \hat{\omega}_t / \partial \mu < 0$ . Some straightforward manipulations reveal that

$$\begin{aligned} \frac{\partial GDP(\hat{\omega}_t)}{\partial \omega_t} &= A_{t-1} \hat{H}^d(\hat{\omega}_t) \frac{\partial q(\hat{\omega}_t)}{\partial \omega_t} \left[ F_2 - (1 + q(\hat{\omega}_t)) \frac{\partial i(\hat{\omega}_t)}{\partial q_t} - i(\hat{\omega}_t) \right] \\ &+ A_{t-1} (1 + q(\hat{\omega}_t)) \frac{\partial \hat{H}^d(\hat{\omega}_t)}{\partial \omega_t} [F_2 - i(\hat{\omega}_t)], \end{aligned} \quad (\text{A.15})$$

where  $F$  is evaluated at  $(K_t, \hat{N}_t)$ . In equilibrium, the bracketed expression in the first line vanishes. To see this, observe that the cost per task in a symmetric configuration is  $w_t h_t + i(q_t) = \omega_t / (1 + q_t) + i(q_t)$ . Minimizing this expression with respect to  $q_t$  gives the first-order condition  $\omega_t / (1 + q_t) = (1 + q_t) \partial i(q_t) / \partial q_t$ . Hence, the minimized cost per task can be written as  $c_t = (1 + q_t) \partial i(q_t) / \partial q_t + i(q_t)$ . Profit maximization requires conditions (2.15) to hold. Hence,  $F_2 = c_t = (1 + q_t) \partial i(q_t) / \partial q_t + i(q_t)$  holds in equilibrium. As  $\partial \hat{H}^d(\hat{\omega}_t) / \partial \omega_t < 0$  and  $F_2 - i(\hat{\omega}_t) > 0$  it follows that  $\partial GDP(\hat{\omega}_t) / \partial \omega_t < 0$ , hence,  $dG\hat{D}P_t / d\mu > 0$ . ■

## A.10 Proof of Corollary 4.3

Corollary 2.3 proves  $\partial LS_t / \partial \omega_t < 0$ . Hence,  $d\hat{L}S_t / d\mu = (\partial LS_t / \partial \omega_t) (\partial \hat{\omega}_t / \partial \mu) > 0$ . ■

## A.11 Proof of Corollary 4.4

The effect of  $g_L$  on  $\hat{\omega}_{t+1}$  results from (3.2). With  $k_{t+1} = K_{t+1}/(A_t L_t(1+g_L))$  total differentiation delivers

$$\frac{\partial \hat{\omega}_{t+1}}{\partial g_L} = -\frac{\hat{\omega}_{t+1}}{1+g_L} \left[ \frac{1}{2} + \frac{1}{\gamma} \left( \frac{\sqrt{\hat{\omega}_{t+1}}}{2\sqrt{\hat{\omega}_{t+1}} - \sqrt{\alpha}} \right) - \nu \right]^{-1} < 0$$

since  $\nu < 1/2$ . Hence,  $d\hat{\omega}_t/dg_L = (\partial \hat{\omega}_t/\partial \omega_t)(\partial \hat{\omega}_t/\partial g_L) < 0$ . The sign of  $d\hat{q}_t/dg_L$  follows with Proposition 2.1. ■

## A.12 Proof of Corollary 4.5

Let  $G\hat{D}P_{t+1} = GDP(\hat{\omega}_{t+1})$  denote GDP at  $t+1$ . Then,  $dG\hat{D}P_{t+1}/dg_L = (\partial GDP(\hat{\omega}_{t+1})/\partial \omega_{t+1})(\partial \hat{\omega}_{t+1}/\partial g_L)$  where  $\partial GDP(\hat{\omega}_{t+1})/\partial \omega_{t+1}$  is given by (A.15) for  $t+1$  and  $\partial \hat{\omega}_{t+1}/\partial g_L$  by Corollary 4.4. Since  $F_2 = c_{t+1}$ , it holds that  $F_2 - i(\hat{\omega}_{t+1}) = (1 + \hat{q}_{t+1}) \partial i(\hat{q}_{t+1})/\partial q_{t+1} = \sqrt{\alpha \hat{\omega}_{t+1}}$  and  $(1 + \hat{q}_{t+1})(F_2 - i(\hat{\omega}_{t+1})) = \hat{\omega}_{t+1}$ . From (2.17) one finds

$$\frac{\partial H^d(\hat{\omega}_{t+1})}{\partial \omega_{t+1}} = -\left( \frac{H^d(\hat{\omega}_{t+1})}{\hat{\omega}_{t+1}} \right) \left[ \frac{1}{2} + \frac{1}{\gamma} \left( \frac{\sqrt{\hat{\omega}_{t+1}}}{2\sqrt{\hat{\omega}_{t+1}} - \sqrt{\alpha}} \right) \right] < 0.$$

Collecting terms delivers

$$\frac{dG\hat{D}P_{t+1}}{dg_L} = \frac{A_t \hat{\omega}_{t+1} H^d(\hat{\omega}_{t+1})}{1+g_L} \left( \frac{\frac{1}{2} + \frac{1}{\gamma} \left( \frac{\sqrt{\hat{\omega}_{t+1}}}{2\sqrt{\hat{\omega}_{t+1}} - \sqrt{\alpha}} \right)}{\frac{1}{2} + \frac{1}{\gamma} \left( \frac{\sqrt{\hat{\omega}_{t+1}}}{2\sqrt{\hat{\omega}_{t+1}} - \sqrt{\alpha}} \right) - \nu} \right) > 0.$$

Turning to the effect of  $g_L$  on  $g\hat{d}p$ , observe that  $g\hat{d}p_{t+1} \equiv G\hat{D}P_{t+1}/(L_t(\mu+1+g_L))$ . Using the fact that, given  $q$ ,  $GDP = F(K, N) - Ni(q)$  has constant returns to scale in  $(K, N)$ , Euler's law delivers  $(F_2 - i(q))N/GDP = 1 - \gamma$ , i. e., the share of tasks is equal to 1 minus the share of fixed capital. The latter allows to write

$$G\hat{D}P_{t+1} = \frac{\sqrt{\alpha \hat{\omega}_{t+1}} \hat{N}_{t+1}}{1-\gamma} = \frac{A_t \hat{\omega}_{t+1} H^d(\hat{\omega}_{t+1})}{1-\gamma},$$

where the last step makes use of  $H^d(\hat{\omega}_{t+1}) = \hat{h}_{t+1} \hat{N}_{t+1}$ . Then, one readily derives

$$\frac{dg\hat{d}p_{t+1}}{dg_L} \geq 0 \Leftrightarrow \nu \geq \frac{\gamma}{2} + \frac{\sqrt{\frac{\hat{\omega}_{t+1}}{\alpha}}}{2\sqrt{\frac{\hat{\omega}_{t+1}}{\alpha}} - 1}.$$

The second fraction on the right-hand side declines in  $\hat{\omega}_{t+1}$ , approaches unity as  $\hat{\omega}_{t+1} \downarrow \alpha$  and  $1/2$  as  $\hat{\omega}_{t+1} \rightarrow \infty$ . Hence, since  $\nu < 1/2$  it holds that  $dg\hat{d}p_{t+1}/dg_L < 0$ . ■

## A.13 Proof of Proposition 5.1

From Proposition 3.2 the steady state has  $k_t = k^* > \bar{k}_c > \underline{k}_c$  so that Proposition 3.1 implies  $\omega_t = \hat{\omega}^* = \omega(k^*) > \alpha$ . Then, from (2.13) I have  $q_t = q^* = q(\hat{\omega}^*) > 0$ , and the results listed under a) - d) follow from Proposition 2.1, Proposition 2.2, Proposition 2.5, Proposition 3.1, and equations (2.15), (2.16) and (3.3). ■

## A.14 Proof of Corollary 5.1

I show how a change in  $\mu$  and  $g_L$  affects  $\hat{\omega}^*$ . Then, the proposition follow since  $\partial q(\hat{\omega}^*)/\partial \omega_t > 0$  (see Proposition 2.1).

Consider the labor market equilibrium condition (3.2) and the capital market condition (3.4) in steady state. Solving both equations for  $k^*$  and substitution delivers

$$\Lambda\Omega = (\hat{\omega}^*)^{\frac{-\nu}{2}} \left( 2\sqrt{\frac{\hat{\omega}^*}{\alpha}} - 1 \right)^{\frac{1}{7}}, \quad (\text{A.16})$$

where

$$\Lambda\Omega = \left( \frac{\Gamma(1-\gamma)}{\alpha^{1-\gamma+\frac{\nu}{2}}} \right)^{\frac{1}{7}} \frac{\mu\beta}{(1+\mu\beta)(1-\nu)(1+g_L)}.$$

The right-hand side of equation (A.16) defines a continuous function  $RHS(\omega)$  satisfying  $RHS(\alpha) = \alpha^{\frac{-\nu}{2}}$  and

$$RHS'(\omega) = \Lambda\Omega \left( \frac{2\omega(1-\gamma\nu) + \gamma\nu\sqrt{\alpha\omega}}{2\gamma\omega^{\frac{3}{2}}(2\sqrt{\omega} - \sqrt{\alpha})} \right) > 0 \quad \text{and} \quad \lim_{\omega \rightarrow \infty} RHS(\omega) = \lim_{\omega \rightarrow \infty} \left( \frac{2\omega^{\frac{1-\gamma\nu}{2}}}{\sqrt{\alpha}} - \omega^{\frac{-\gamma\nu}{2}} \right)^{\frac{1}{7}} = \infty.$$

Hence, for any  $\Lambda\Omega > \alpha^{-\nu/2}$  there is a unique  $\hat{\omega}^* > \alpha$ , hence, a unique  $q^* = q(\hat{\omega}^*) > 0$ . Then, straightforward total differentiation of (A.16) delivers  $d\hat{\omega}^*/d\mu > 0$  and  $d\hat{\omega}^*/dg_L < 0$ . ■

## A.15 Proof of Corollary 5.2

The sign of  $dg_{GDP}^*/d\mu$ ,  $dg_{gdp}^*/d\mu$ , and  $dg_{gdp}^*/dg_L$  follow immediately from Corollary 5.1. To show that  $dg_{GDP}^*/dg_L > 0$  observe that

$$\frac{dg_{GDP}^*}{dg_L} = (1-\nu)(1+q^*)^{-\nu} \frac{dq(\hat{\omega}^*)}{dg_L} (1+g_L) + (1+q^*)^{1-\nu},$$

where  $dq(\hat{\omega}^*)/dg_L = (\partial q(\hat{\omega}^*)/\partial \omega) \cdot (d\hat{\omega}^*/dg_L) < 0$ . Straightforward algebraic manipulations deliver the desired result. ■

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